# Maybank IB Research

# WCT Holdings (WCTHG MK)

# Positive earnings surprise

# 4Q15 above estimates

4Q15 core profit was above our and consensus estimates mainly due to stronger contribution from its malls. Our earnings estimates are unchanged pending an analyst briefing today. Positive earnings surprise would boost stock sentiment. A final DPS of 2sen was announced, bringing total 2015 DPS to 4.18sen. Maintain BUY at MYR2.30 TP.

# Higher contribution from Gateway@KLIA2 mall

2015 headline net profit of MYR219m (+78% YoY) included MYR92m forex gains and MYR50m loss from provisions. 4Q15 core net profit of MYR100m (+11x YoY, +113% QoQ) brings 2015 core net profit to MYR176m (+58% YoY), accounting for 179%/168% of our/consensus full-year forecasts. The outperformance was due to exceptionally higher contribution from its joint ventures which consist of Paradigm KJ mall and Gateway@KLIA2 mall (+35x QoQ, +28x YoY). It could be due to write-back in depreciation cost at the Gateway@KLIA2 mall after MAHB's land lease was extended.

# Strong orderbook driving construction works

Construction works recognition picked up strongly in 4Q15 by 87% QoQ (+73% YoY) as progress of new projects accelerated. However, construction EBIT excluding forex loss was 14% lower QoQ as core EBIT margins of 2.4% was 2.8ppt QoQ lower. This could be due to variation costs incurred or provisions made. Elsewhere, property development 4Q15 EBIT fell 57% QoQ (-23% YoY) after the strong 217% QoQ growth (+98% YoY) in 3Q15. Progress billings declined 53% QoQ (+19% YoY) and EBIT margin was lower at 19.6% (-2.0ppt QoQ, -10.5ppt YoY).

# Maintain BUY

We maintain our earnings forecasts for now pending an analyst briefing today to clarify on two key issues: i) jump in JV contribution and ii) oneoff provisions made at the construction division. We introduce our 2018 estimates. Maintain BUY at unchanged SOP-based TP of MYR2.30.

FYE Dec (MYR m)	FY14A	FY15A	FY16E	FY17E	FY18E
Revenue	1,662	1,668	2,250	2,401	2,343
EBITDA	147	194	242	257	265
Core net profit	112	178	135	147	151
Core EPS (sen)	10.3	15.5	11.2	12.2	12.6
Core EPS growth (%)	(44.9)	50.5	(27.5)	8.7	3.1
Net DPS (sen)	6.2	4.2	4.2	4.2	4.2
Core P/E (x)	15.6	10.4	14.3	13.2	12.8
P/BV (x)	0.8	0.7	0.7	0.7	0.7
Net dividend yield (%)	3.9	2.6	2.6	2.6	2.6
ROAE (%)	5.1	7.3	5.1	5.3	5.3
ROAA (%)	1.9	2.7	1.9	2.0	2.0
EV/EBITDA (x)	21.6	20.4	16.4	15.7	15.3
Net debt/equity (%)	66.4	78.9	73.9	73.6	69.2
Consensus net profit	-	-	148	155	na
MKE vs. Consensus (%)	-	-	(8.8)	(5.5)	na

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# BUY

Share Price MYR 1.61 MYR 2.30 (+43%) 12m Price Target MYR 2.30 Previous Price Target

### Company description

WCT engages in engineering and construction, property development and property investments.

### Statistics

Shariah status	Yes
52w high/low (MYR)	1.77/1.13
3m avg turnover (USDm)	0.8
Free float (%)	77.5
Issued shares (m)	1,229
Market capitalisation	MYR2.0B
	USD469M

# Major shareholders

ajor shareholders.	
WCT Capital	17.3%
Lembaga Tabung Haji	9.0%
Employees Provident Fund	7.7%

#### Price Performance



	-1M	-3M	-12M
Absolute (%)	4	5	1
Relative to index (%)	1	7	10

-WCT Holdings / Kuala Lumpur Composite Index - (RHS, %)

Source: FactSet

WCT: Results Summary Table

		Quarterly			Cı	umulative		
FY Dec (MYR m)	4Q15	4Q14	% YoY	3Q15	% QoQ	2015	2014	% YoY
Turnover	522.2	322.4	62.0	371.8	40.4	1,667.9	1,662.2	0.3
EBIT	8.2	28.0	(70.8)	120.5	(93.2)	241.2	194.3	24.1
Interest expense	2.9	(15.7)	(118.5)	(21.6)	(113.4)	(57.8)	(60.2)	(4.0)
Associates	73.0	2.5	2,816	2.0	3,505.9	88.2	15.4	473.4
Pre-tax profits	84.1	14.9	466.0	100.9	(16.7)	271.6	149.5	81.7
Tax	(15.4)	0.2	NM	(15.3)	0.8	(54.9)	(28.5)	92.9
Minority Interests	0.2	7.6	(97.1)	0.2	(11.6)	2.5	1.9	28.1
Net profit	68.9	22.7	204.0	85.9	(19.8)	219.1	122.9	<i>7</i> 8.3
Net profit (ex-forex, ex-EL)	99.5	8.5	1,070	46.6	113.4	177.6	112.3	58.2
	4Q15	4Q14	+/- ppt	3Q15	+/- ppt	2015	2014	+/- ppt
EBIT margin (%)	1.6	8.7	(7.1)	32.4	(30.9)	14.5	11.7	2.8
Pretax margin (%)	16.1	4.6	11.5	27.1	(11.0)	16.3	9.0	7.3
Tax rate (%)	18.3	(1.3)	19.6	15.1	3.2	20.2	19.1	1.2
Revenue:	4Q15	4Q14	% YoY	3Q15	% QoQ	2015	2014	% YoY
Construction	451.1	261.1	72.7	241.1	87.1	1,278.3	1,210.6	5.6
Property devt	54.1	45.6	18.6	115.3	(53.0)	328.6	391.7	(16.1)
Property investment	17.0	15.7	8.5	15.4	10.1	61.1	59.9	2.0
Total	522.2	322.4	62.0	371.8	40.4	1,667.9	1,662.2	0.3
<u>EBIT</u>								
Construction	(19.2)	(0.8)	+22x	91.4	(121.0)	139.6	85.8	62.8
Property devt	10.6	13.7	(22.6)	24.9	(57.4)	69.0	73.5	(6.2)
Property investment	16.7	15.1	10.5	3.9	329.2	32.5	35.0	(7.0)
Total	8.2	28.0	(70.8)	120.2	(93.2)	241.2	194.3	24.1
EBIT margin (%)	4Q15	4Q14	+/- ppt	3Q15	+/- ppt	2015	2014	+/- ppt
Construction	(4.2)	(0.3)	(3.9)	37.9	(42.1)	10.9	7.1	3.8
Property devt	19.6	30.1	(10.5)	21.6	(2.0)	21.0	18.8	2.2
Property investment	98.4	96.6	1.8	25.2	73.1	53.2	58.4	(5.2)
Total	1.6	8.7	(7.1)	32.3	(30.8)	14.5	11.7	2.8

Source: Company, Maybank KE

FYE 31 Dec	FY14A	FY15A	FY16E	FY17E	FY18E
Key Metrics	14.6	0.4	14.2	12.2	12.0
P/E (reported) (x)	14.6	8.4	14.3	13.2	12.8
Core P/E (x) P/BV (x)	15.6 0.8	10.4 0.7	14.3 0.7	13.2 0.7	12.8 0.7
` '	0.8	0.7	0.7	0.7	0.7
P/NTA (x) Net dividend yield (%)	3.9	2.6	2.6	2.6	2.6
FCF yield (%)	nm	nm	6.1	3.3	5.1
EV/EBITDA (x)	21.6	20.4	16.4	15.7	15.3
EV/EBIT (x)	22.9	21.3	17.0	16.3	15.8
INCOME STATEMENT (MYR m)					
Revenue	1,662.2	1,667.9	2,250.2	2,400.5	2,342.6
Gross profit	225.4	192.7	262.4	280.0	272.6
EBITDA	147.5	193.9	242.0	256.9	264.9
Depreciation	(8.2)	(8.1)	(8.5)	(8.9)	(9.3)
EBIT	139.3	185.9	233.5	248.0	255.6
Net interest income /(exp)	(27.1)	(44.1)	(75.7)	(74.2)	(75.0)
Associates & JV	15.4	88.2	25.3	28.0	30.0
Exceptionals	23.5	41.5	0.0	0.0	0.0
Pretax profit	151.1	271.6	183.1	201.9	210.6
Income tax	(28.5)	(54.9)	(41.9)	(46.0)	(47.8)
Minorities	(2.1)	2.5	(6.4)	(9.4)	(11.7)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	120.5	219.1	134.8	146.5	151.1
Core net profit	112.3	177.6	134.8	146.5	151.1
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	950.8	524.3	494.0	332.2	249.9
Accounts receivable	1,022.2	1,155.9	1,672.3	1,784.0	1,740.9
Inventory	90.7	153.9	110.0	117.3	114.5
Property, Plant & Equip (net)	237.4	288.4	429.9	571.0	711.7
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	527.7	664.0	673.7	683.9	694.6
Other assets	3,372.2	3,975.6	3,975.6	3,975.6	3,975.6
Total assets	6,201.1	6,762.1	7,355.5	7,463.9	7,487.1
ST interest bearing debt	584.1	520.4	420.4	320.4	220.4
Accounts payable	1,025.0	936.3	1,538.7	1,641.5	1,601.9
LT interest bearing debt	1,846.4	2,072.8	2,072.8	2,072.8	2,072.8
Other liabilities	465.0	575.0	575.0	575.0	575.0
Total Liabilities	3,920.4	4,104.7	4,607.0	4,609.8	4,470.2
Shareholders Equity	2,227.9	2,620.6	2,705.2	2,801.6	2,952.7
Minority Interest	52.8	36.8	43.2	52.6	64.2
Total shareholder equity	2,280.7	2,657.4	2,748.4	2,854.1	3,016.9
Total liabilities and equity	6,201.1	6,762.1	7,355.5	7,463.9	7,487.1
CASH FLOW (MYR m)					
Pretax profit	151.1	271.6	183.1	201.9	210.6
Depreciation & amortisation	8.2	8.1	8.5	8.9	9.3
Adj net interest (income)/exp	27.1	44.1	75.7	74.2	75.0
Change in working capital	(586.9)	(823.6)	41.9	(24.7)	1.1
Cash taxes paid	(28.5)	(54.9)	(41.9)	(46.0)	(47.8)
Other operating cash flow	0.0	0.0	0.0	0.0	0.0
Cash flow from operations	(429.0)	(554.9)	267.3	214.2	248.1
Capex	(71.2)	(59.1)	(150.0)	(150.0)	(150.0)
Free cash flow	(500.2)	(613.9)	117.3	64.2	98.1
Dividends paid	(48.8)	(50.2)	(50.2)	(50.2)	0.0
Equity raised / (purchased)	(50.4)	0.0	0.0	0.0	0.0
Change in Debt	498.3	162.7	(100.0)	(100.0)	(100.0)
Other invest/financing cash flow	170.0	16.1	(75.7)	(74.2)	(75.0)
Net cash flow	68.9	(485.3)	(108.6)	(160.2)	(76.8)

FYE 31 Dec	FY14A	FY15A	FY16E	FY17E	FY18E
Key Ratios					
Growth ratios (%)					
Revenue growth	0.4	0.3	34.9	6.7	(2.4)
EBITDA growth	(47.8)	31.5	24.8	6.2	3.1
EBIT growth	(48.9)	33.5	25.6	6.2	3.1
Pretax growth	(40.6)	79.7	(32.6)	10.3	4.3
Reported net profit growth	(39.0)	81.8	(38.5)	8.7	3.1
Core net profit growth	(44.0)	58.1	(24.1)	8.7	3.1
Profitability ratios (%)					
EBITDA margin	8.9	11.6	10.8	10.7	11.3
EBIT margin	8.4	11.1	10.4	10.3	10.9
Pretax profit margin	9.1	16.3	8.1	8.4	9.0
Payout ratio	56.2	21.9	37.2	34.2	33.2
DuPont analysis					
Net profit margin (%)	7.3	13.1	6.0	6.1	6.4
Revenue/Assets (x)	0.3	0.2	0.3	0.3	0.3
Assets/Equity (x)	2.8	2.6	2.7	2.7	2.5
ROAE (%)	5.1	7.3	5.1	5.3	5.3
ROAA (%)	1.9	2.7	1.9	2.0	2.0
Liquidity & Efficiency					
Cash conversion cycle	15.5	25.6	26.0	8.5	9.0
Days receivable outstanding	228.6	235.1	226.2	259.2	270.8
Days inventory outstanding	20.8	29.8	23.9	19.3	20.2
Days payables outstanding	234.0	239.3	224.1	270.0	282.0
Dividend cover (x)	1.8	4.6	2.7	2.9	3.0
Current ratio (x)	1.7	1.8	1.6	1.6	1.6
Leverage & Expense Analysis					
Asset/Liability (x)	1.6	1.6	1.6	1.6	1.7
Net debt/equity (%)	66.4	78.9	73.9	73.6	69.2
Net interest cover (x)	5.1	4.2	3.1	3.3	3.4
Debt/EBITDA (x)	16.5	13.4	10.3	9.3	8.7
Capex/revenue (%)	4.3	3.5	6.7	6.2	6.4
Net debt/ (net cash)	1,479.7	2,068.9	1,999.2	2,061.1	2,043.4

Source: Company; Maybank

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February 26, 2016

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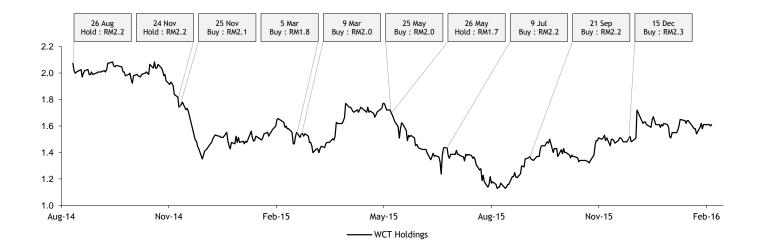
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## Historical recommendations and target price: WCT Holdings (WCTHG MK)



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