

#### **COMPANY UPDATE**

# **WCT Holdings (WCTHG MK)**

An Action-packed Year

Our post-results analysis reaffirms WCT as a top sector pick. Topics discussed during the briefing were: a) prospects of the construction division in 2016, b) property development launch strategies, and c) potential of unlocking of the value of its investment properties. We think 2016 could again be another record year in terms of job wins for infra jobs after a RM3.5b win in 2015. Earnings wise, we estimate WCT to deliver 3-year earnings CAGR of 19%, driven by its ongoing construction jobs and future development launches. Maintain BUY. Target price: RM2.05.

#### WHAT'S NEW

- Recap of 2015 results. WCT Holdings (WCT) reported core net profit of RM38m on revenues of RM522m for 4Q15. Cumulatively, core 2015 net profit came in at RM109m, accounting for 110% of our full-year estimates. Key earnings growth driver for this quarter was the construction and investment properties division.
- Both construction and property development to be focus. The group hosted its analysts' briefing where discussions were focused on: a) the construction division's prospects for 2016 after closing 2015 with a 10-year high outstanding orderbook, b) strategies for its property development and the maiden launch of Paradigm Garden City (OUG), and c) plans to unlock value of two of its investment properties via the REIT avenue (particularly the BBT Mall in Klang and Paradigm Kelana Jaya).

#### STOCK IMPACT

• Restructuring to see positive impact on the company. We expect WCT to deliver a 3-year earnings growth CAGR of 19%, primarily driven by its ongoing infrastructure construction jobs, ramp-up in property development activities and the opening of its new mall in Johor Bahru. Other potential restructuring efforts include: a) the unlocking of value of its investment properties via the REIT avenue (valued at RM835m), which could also see some interest and tax shields, b) strategic land sales, and c) a potential de-merger of one of its key business arms could see its net gearing drop to below 0.5x (from 0.7x). While listing of the construction arm could unlock value, investors do not favour listing of the division due to concerns that WCT Holding's value would be reduced to that of a holding company.

### **KEY FINANCIALS**

| Year to 31 Dec (RMm)          | 2014  | 2015  | 2016F | 2017F | 2018F |
|-------------------------------|-------|-------|-------|-------|-------|
| Net turnover                  | 1,662 | 1,668 | 2,307 | 2,533 | 2,684 |
| EBITDA                        | 201   | 130   | 284   | 329   | 344   |
| Operating profit              | 191   | 122   | 276   | 317   | 329   |
| Net profit (rep./act.)        | 119   | 214   | 156   | 177   | 184   |
| Net profit (adj.)             | 91    | 109   | 156   | 177   | 184   |
| EPS (sen)                     | 7.3   | 7.8   | 10.9  | 12.3  | 12.7  |
| PE (x)                        | 21.7  | 20.3  | 14.5  | 12.9  | 12.5  |
| P/B (x)                       | 0.9   | 0.8   | 0.8   | 0.8   | 0.7   |
| EV/EBITDA (x)                 | 19.1  | 29.6  | 13.6  | 11.7  | 11.2  |
| Dividend yield (%)            | 1.4   | 1.3   | 1.6   | 1.8   | 1.9   |
| Net margin (%)                | 7.1   | 12.8  | 6.7   | 7.0   | 6.8   |
| Net debt/(cash) to equity (%) | 66.4  | 78.9  | 69.9  | 66.9  | 63.3  |
| Interest cover (x)            | 3.0   | 3.0   | 4.1   | 4.2   | 4.3   |
| ROE (%)                       | 5.4   | 8.8   | 5.8   | 6.3   | 6.2   |
| Consensus net profit          | -     | -     | 150   | 178   | 147   |
| UOBKH/Consensus (x)           | -     | -     | 1.04  | 1.00  | 1.25  |

Source: WCT Holdings Berhad, Bloomberg, UOB Kay Hian

### **BUY**

## (Maintained)

Share Price RM1.58
Target Price RM2.05
Upside +29.7%

#### **COMPANY DESCRIPTION**

Construction company with growing focus in property development.

#### STOCK DATA

GICS sector Industrials
Bloomberg ticker: WCTHG MK
Shares issued (m): 1,201.2
Market cap (RMm): 1,897.9
Market cap (US\$m): 450.5
3-mth avg daily t'over (US\$m): 0.8

#### Price Performance (%)

| 52-week high/low         |             |      | RM1.77 | 7/RM1.13 |
|--------------------------|-------------|------|--------|----------|
| 1mth                     | 3mth        | 6mth | 1yr    | YTD      |
| 1.9                      | 6.0         | 38.8 | 0.0    | (1.9)    |
| Major Sh                 | areholders  |      |        | %        |
| WCT Capi                 | tal         |      |        | 20.1     |
| Lembaga <sup>-</sup>     | Tabung Haji |      |        | 10.2     |
| Employees Provident Fund |             |      |        | 9.0      |
| FY16 NAV                 | /Share (RM) |      |        | 1.99     |
| FY16 Net Debt/Share (RM) |             |      |        | 1.39     |

#### **PRICE CHART**



Source: Bloomberg

### ANALYST

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- Plenty of job prospects. WCT is targeting to replenish its orderbook by an additional RM2b for 2016, with its primary focus on infrastructure-related jobs. Based on WCT's timeline, it expects results for Kwasa Damansara, Pan Borneo Highway and additional jobs at Tun Razak Exchange to be announced in the near term. We gather that these three jobs are collectively valued at about RM2.6b and results could be out soon. We believe that WCT stands a higher chance of securing the Kwasa Damansara and TRX jobs given its current presence in these locations.
- Closes 2015 with RM3.5b of new job wins. This surpasses its earlier guidance of RM1.5b. Infrastructure-related jobs (which carry higher margins of about 9%) dominated the new job wins, accounting for 70% of total value. Jobs that were secured last year are concentrated in three locations: a) the Tun Razak exchange, b) the RAPID hub in Pengerang, and c) Kwasa Damansara. We understand that being concentrated in a few locations gives a lot of cost benefits for the group as project teams and machineries are easily shared, allowing for better operational and cost efficiencies.
- Expect construction margin improvement in 2H16. Management shared that its strength lies in earthwork jobs given its speed advantage in mobilising its machineries at the key earthwork sites (ie Pengerang and Kwasa Damansara) with efficient cost control. We expect WCT's construction division's margins to improve (to the high single-digit levels), particularly in 2H16 as its ongoing building jobs are completed and the recently-awarded infrastructure related jobs begin contributing. The company also expects some cost savings with the sharing of resources and manpower given its key construction jobs are concentrated in three main areas Pengerang, KL City Centre and Kwasa Damansara
- Maiden launch of OUG development to support 2016 property sales. WCT is targeting its maiden launch sometime at the end of 1Q16, which would offer about 419 units of condominiums with an indicative price of between RM800-RM850psf (GDV: RM480m). Following that, the second phase is targeted to be launched towards year-end, offering a total of 940 units with a total GDV of RM600m. For 2016, the group is targeting to sell about RM600m of properties vs RM373m in 2015.
- Paradigm Mall Johor Bahru to officially open in Nov 16. This will offer about 1.25m sf in NLA and over 55% in occupancy commitments, with SOGO, GSC, Village Grocer and H&M as key anchor tenants. We understand that GSC's entry to Paradigm Mall Johor Bahru would be a maiden entry for the group in Johor and would be the largest cineplex operated by the group. We have assumed very marginal contribution from this mall in 2016, but expect the mall to contribute about RM30m in pre-tax profit in 2017 (assuming rental rates of RM7psf and a conservative 70% occupancy)

### **EARNINGS REVISION/RISK**

- We maintain our earnings forecasts, and note that the company may deliver earnings above of our and consensus projections this year.
- Major risks include execution risk, weaker property sales due to the recent regulatory change, and rising raw material prices.

### VALUATION/RECOMMENDATION

- Maintain BUY with a SOTP-based target price of RM2.05. Our target price is based on a 10% discount to our SOTP valuation of RM2.26/share and implies 15.8x 2017F PE, slightly above its 10-year historical average PE. We have also factored in a 50% surplus value of RM283m for the Paradigm Mall Johor Bahru, which is under construction and is slated to begin operations in Nov 16.
- We continue to like WCT for its strong turnaround story, particularly after securing the large construction orders, and embarking on asset monetisation strategies which would pare down its gearing. Despite the uncertain timeline, receiving the Dubai arbitration settlement sum will be a key catalyst.

## SHARE PRICE CATALYST

Winning new construction jobs.

### Monday, 29 February 2016

#### **SOTP VALUATION**

| JOIL WILDITION                              |           |
|---|-----------|
|   | (RMm)     |
| Property development                        | 1,067.4   |
| Construction                                | 1,775.7   |
| Investment property                         | 1,673.6   |
| Less: Net debt @ 2014                       | (1,690.9) |
| Proceeds from warrants                      | 290.5     |
| Total SOTP value                            | 3,116.3   |
| FD shares outstanding (m)                   | 1,219.4   |
| No. of warrants (m)                         | 157.0     |
| Enlarged share base (m)                     | 1,376.4   |
| SOTP/share (RM)                             | 2.26      |
| Target price at a 10% discount to SOTP (RM) | 2.05      |
| Implied 2017F PE (x)                        | 15.8      |

Source: UOB Kay Hian

#### **Potential Job Wins**

|                                | (RMm)        |
|--------------------------------|--------------|
| Earthworks at Kwasa Damansara  | ~300-600     |
| Pan Borneo Highway             | 1,000        |
| Tun Razak Exchange infra works | ~1,000       |
| RAPID related jobs             | 100-200      |
| LRT3                           | Prequalified |
| MRT2                           | Prequalified |

Source: UOB Kay Hian, WCT

# TIMELINE OF EVENTS

|                                  | (RIVIM)       |
|----------------------------------|---------------|
| Maiden Launch of OUG Development | 1Q16          |
| Launching of WCT REIT exercise   | 1Q16          |
| Opening of Paradigm Johor Bahru  | Nov 16        |
| Arbitration Payment              | Up to 2 years |

Source: UOB Kay Hian, WCT

### REVENUE BREAKDOWN AND ASSUMPTIONS

|               | 2016F   | 2017F   | 2018F   |
|---------------|---------|---------|---------|
| Revenue       | 2,306.5 | 2,533.5 | 2,684.4 |
| Construction  | 1,911.4 | 1,995.4 | 2,276.7 |
| Property      | 216.1   | 293.7   | 152.3   |
| Property      | 179.0   | 244.4   | 255.4   |
| Investments   |         |         |         |
| Construction  | RM2b    | RM1.5b  | RM1.5b  |
| Orderbook     |         |         |         |
| Replenishment |         |         |         |

Source: UOB Kay Hian

#### **DE-GEARING STRATEGIES**

| Timeline Nov 16 4Q16          | 4Q16   |
|-------------------------------|--------|
| Initiative UEMS JV Constructi | REIT   |
| on IPO                        |        |
| Valuation RM424m RM1.5b F     | RM1.2b |
| Proceeds RM215m ~RM500m RI    | M720m  |
| Subsequent Net 0.6x 0.5x      | 0.4x   |
| Gearing                       |        |

Source: WCT, UOB Kay Hian



Monday, 29 February 2016

| PROFIT & LOSS                    |       |       |       |       | <b>BALANCE SHEET</b>       |        |        |       |       |
|----------------------------------|-------|-------|-------|-------|----------------------------|--------|--------|-------|-------|
| Year to 31 Dec (RMm)             | 2015  | 2016F | 2017F | 2018F | Year to 31 Dec (RMm)       | 2015   | 2016F  | 2017F | 2018F |
| Net turnover                     | 1,668 | 2,307 | 2,533 | 2,684 | Fixed assets               | 288    | 430    | 572   | 710   |
| EBITDA                           | 130   | 284   | 329   | 344   | Other LT assets            | 3,776  | 3,489  | 3,504 | 3,519 |
| Deprec. & amort.                 | 8     | 8     | 12    | 15    | Cash/ST investment         | 524    | 677    | 667   | 682   |
| EBIT                             | 122   | 276   | 317   | 329   | Other current assets       | 2,174  | 2,788  | 2,879 | 2,929 |
| Associate contributions          | 88    | 15    | 15    | 15    | Total assets               | 6,762  | 7,384  | 7,622 | 7,840 |
| Net interest income/(expense)    | (44)  | (69)  | (78)  | (81)  | ST debt                    | 520    | 520    | 520   | 520   |
| Pre-tax profit                   | 272   | 222   | 254   | 263   | Other current liabilities  | 946    | 1,309  | 1,410 | 1,485 |
| Tax                              | (55)  | (51)  | (61)  | (63)  | LT debt                    | 2,073  | 2,073  | 2,073 | 2,073 |
| Minorities                       | (2)   | (15)  | (16)  | (17)  | Other LT liabilities       | 566    | 704    | 704   | 704   |
| Net profit                       | 214   | 156   | 177   | 184   | Shareholders' equity       | 2,621  | 2,741  | 2,878 | 3,020 |
| Net profit (adj.)                | 109   | 156   | 177   | 184   | Minority interest          | 37     | 37     | 37    | 37    |
|                                  |       |       |       |       | Total liabilities & equity | 6,762  | 7,384  | 7,622 | 7,840 |
| CASH FLOW                        |       |       |       |       | KEY METRICS                |        |        |       |       |
| Year to 31 Dec (RMm)             | 2015  | 2016F | 2017F | 2018F | Year to 31 Dec (%)         | 2015   | 2016F  | 2017F | 2018F |
| Operating                        | (555) | 338   | 181   | 206   | Profitability              |        |        |       |       |
| Pre-tax profit                   | 272   | 222   | 254   | 263   | EBITDA margin              | 7.8    | 12.3   | 13.0  | 12.8  |
| Tax                              | (60)  | (51)  | (61)  | (63)  | Pre-tax margin             | 16.3   | 9.6    | 10.0  | 9.8   |
| Deprec. & amort.                 | 8     | 8     | 12    | 15    | Net margin                 | 12.8   | 6.7    | 7.0   | 6.8   |
| Associates                       | 0     | 0     | 0     | 0     | ROA                        | 3.3    | 2.2    | 2.4   | 2.4   |
| Working capital changes          | (531) | 158   | (24)  | (9)   | ROE                        | 8.8    | 5.8    | 6.3   | 6.2   |
| Non-cash items                   | 0     | n.a.  | n.a.  | n.a.  |                            |        |        |       |       |
| Other operating cashflows        | (243) | 0     | 0     | 0     | Growth                     |        |        |       |       |
| Investing                        | (136) | (150) | (150) | (150) | Turnover                   | 0.3    | 38.3   | 9.8   | 6.0   |
| Capex (growth)                   | (30)  | (150) | (150) | (150) | EBITDA                     | (35.4) | 118.5  | 15.8  | 4.6   |
| Investments                      | 0     | 0     | 0     | 0     | Pre-tax profit             | 81.7   | (18.4) | 14.7  | 3.7   |
| Proceeds from sale of assets     | 0     | 0     | 0     | 0     | Net profit                 | 80.2   | (27.3) | 13.9  | 3.5   |
| Others                           | (106) | 0     | 0     | 0     | Net profit (adj.)          | 20.1   | 43.1   | 13.9  | 3.5   |
| Financing                        | 205   | (35)  | (40)  | (41)  | EPS                        | 6.9    | 39.2   | 13.0  | 3.3   |
| Dividend payments                | (23)  | (35)  | (40)  | (41)  |                            |        |        |       |       |
| Issue of shares                  | 108   | 0     | 0     | 0     | Leverage                   |        |        |       |       |
| Proceeds from borrowings         | 142   | 0     | 0     | 0     | Debt to total capital      | 49.4   | 48.3   | 47.1  | 45.9  |
| Loan repayment                   | 0     | 0     | 0     | 0     | Debt to equity             | 99.0   | 94.6   | 90.1  | 85.9  |
| Others/interest paid             | (22)  | 0     | 0     | 0     | Net debt/(cash) to equity  | 78.9   | 69.9   | 66.9  | 63.3  |
| Net cash inflow (outflow)        | (485) | 153   | (9)   | 15    | Interest cover (x)         | 3.0    | 4.1    | 4.2   | 4.3   |
| Beginning cash & cash equivalent | 944   | 524   | 677   | 667   |                            | 5.0    | ****   | ••-   | 0     |
| Changes due to forex impact      | 65    | 0     | 0     | 0     |                            |        |        |       |       |
| Ending cash & cash equivalent    | 524   | 677   | 667   | 682   |                            |        |        |       |       |
|                                  |       |       |       |       |                            |        |        |       |       |





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