# **Flash Note**



Refer to important disclosures at the end of this report

AllianceDBS Research, Malaysia Equity

# 28 Aug 2018

# WCT Holdings Bhd (WCTHG MK): BUY

Mkt. Cap: US\$310m I 3m Avg. Daily Val: US\$1.9m Last Traded Price ( 27 Aug 2018): RM0.92 Price Target 12-mth: RM1.09 (18% upside) (Prev RM1.09)

## Analyst

Tjen San CHONG, CFA +60 3 26043972; tjensan@alliancedbs.com

# Expect sizeable building contract wins to aid FY18F new win target

- Sticking to RM2bn new order target; next chunky award likely for Pavilion Damansara Heights
- 2H18 property earnings to also be lifted by land sale gain
- REIT exercise by mid-2019 provided issues with AEON are ironed out
- Maintain BUY and SOP-derived TP of RM1.09

Forecasts and Valuation FY Dec (RMm)	2017A	2018F	2019F	2020F
Revenue	1,906	2,193	2,200	2,570
EBITDA	338	270	291	313
Pre-tax Profit	224	175	188	199
Net Profit	148	135	145	154
Net Pft (Pre Ex.)	155	135	145	154
Net Pft Gth (Pre-ex) (%)	126.1	(13.0)	7.7	6.6
EPS (sen)	10.5	9.51	10.2	10.9
EPS Pre Ex. (sen)	10.9	9.51	10.2	10.9
EPS Gth Pre Ex (%)	126	(13)	8	7
Diluted EPS (sen)	9.37	8.15	8.77	9.35
Net DPS (sen)	2.25	2.25	2.25	2.25
BV Per Share (sen)	222	227	233	239
PE (X)	8.8	9.7	9.0	8.4
PE Pre Ex. (X)	8.4	9.7	9.0	8.4
P/Cash Flow (X)	nm	4.1	5.0	8.6
ev/ebitda (X)	12.0	14.7	13.6	12.9
Net Div Yield (%)	2.4	2.4	2.4	2.4
P/Book Value (X)	0.4	0.4	0.4	0.4
Net Debt/Equity (X)	0.9	0.8	0.8	0.8
ROAE (%)	5.0	4.2	4.5	4.6

Source of all data on this page: Company, AllianceDBS, Bloomberg Finance L.P.

#### What's New

**RM2bn new order target maintained.** Its current outstanding orderbook as at 30 June 2018 was RM5.4bn which provides more than two years' revenue visibility. YTD wins comprises one letter of intent from Lendlease worth RM555m for a retail mail at Tun Razak Exchange. WCT is maintaining its RM2bn new order win target for FY18F (vs our forecast of RM1.5bn). The lower margins seen in 2Q18 due to adjustments made for its Qatar project should normalise in 2H18. There has been no update on the potential reduction in value for its LRT 3 project but our estimate of a 17% cut or RM250m appears to be in line with management's estimates.

Its current tenderbook of RM6.8bn is skewed to more building works (RM5.1bn) and it appears less optimistic on local civil and infrastructure jobs. Building jobs comprise 15% of its total outstanding orderbook and hence, there is some urgency to replenish orders. We expect WCT to win a sizeable project for Pavilion Damansara Heights which is also owned by its majority shareholder Tan Sri Desmond. This is already at the final stages of award and will be crucial for WCT meeting this year's target.

**Property division to be driven by land sales this year.** WCT's sales target for FY18F is RM300m which appears stretched given 1H18 sales of just RM73m (RM105m if including pending SPA). It has already recognised RM81m in revenue and RM35m net profit from land sale gain in 2Q18, and is expected to recognise more in 2H18. It will recognise the remaining two SPAs for its Serendah land sale (total revenue of RM116m) and the balance from the LRT 3 compulsory land acquisition in Klang (totalling RM65m) in 2H18. It is



also targeting to sell more land in 2H18 with an estimated sales value of RM85m.

The firm launch pipeline for 3Q/4Q18 still only has Sapphire @ Paradigm PJ a service apartment (GDV of RM250m) which is a build-and-sell project. It may also look to relaunch its Paradigm Garden City OUG project in October 2018.

**REIT exercise in mid-2019.** WCT remains hopeful of launching its REIT by mid-2019 but this is highly dependent on the outcome of the negotiations with AEON for its mall in Klang. Recall that in April 2018, the court ruled in favour of WCT on its lease renewal dispute with AEON but the latter has filed an appeal against this judgement. We understand that both parties are trying to settle the matter amicably and out of the court with some resolution by end-2018. The new asset size of the REIT will be RM2.5bn and will include Paradigm Mall Petaling Jaya, Paradigm Mall Johor Bahru, AEON Mall, Premier Hotel and New World Hotel. The occupancy of Paradigm Petaling Jaya and Paradigm Johor Bahru has improved and now stands at 94% and 92% respectively.

#### **Target Price & Ratings History**



Note : Share price and Target price are adjusted for corporate actions.

Source: AllianceDBS Analyst: Tjen San CHONG

S.No.	Date of Report	Clos ing Price	12-mth Target Price	Rating
1:	28 Aug 17	1.82	1.90	HOLD
2:	06 Oct 17	1.79	1.90	HOLD
3:	10 Nov 17	1.68	1.84	HOLD
4:	23 Nov 17	1.69	1.84	HOLD
5:	27 Feb 18	1.60	1.73	HOLD
6:	28 Feb 18	1.54	1.73	HOLD
7:	23 Apr 18	1.17	1.76	BUY
8:	14 May 18	0.90	1.35	HOLD
9:	24 May 18	0.82	1.12	BUY

### DISCLOSURE

#### **Stock rating definitions**

STRONG BUY	-	> 20% total return over the next 3 months, with identifiable share price catalysts within this time frame
BUY	-	> 15% total return over the next 12 months for small caps, >10% for large caps
HOLD	-	-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps
FULLY VALUED	-	negative total return $> -10\%$ over the next 12 months
SELL	-	negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame

#### **Commonly used abbreviations**

b B C C C C	dex = advertising expenditure n = billion V = book value F = cash flow AGR = compounded annual growth rate apex = capital expenditure Y = calendar year	EPS = ea $EV = en$ $FCF = fr$ $FV = fai$ $FY = fin$ $m = mil$ $M-o-m$
	1 5	
C	Y = calendar year	M-o-m :
	viv yld = dividend yield	NAV = r
D	CF = discounted cash flow	NM = n
D	DM = dividend discount model	NTA = r
D	PS = dividend per share	NR = nc
Е	BIT = earnings before interest & tax	p.a. = p
Ε	BITDA = EBIT before depreciation and amortisation	PAT = p

EPS = earnings per share EV = enterprise value FCF = free cash flow FV = fair value FY = financial year m = million M-o-m = month-on-month NAV = net assets value NM = not meaningful NTA = net tangible assets NR = not rated p.a. = per annum PAT = profit after tax PBT = profit before tax P/B = price / book ratio P/E = price / earnings ratio PEG = P/E ratio to growth ratio q-o-q = quarter-on-quarter RM = Ringgit ROA = return on assets ROE = return on equity TP = target price trn = trillion WACC = weighted average cost of capital y-o-y = year-on-year YTD = year-to-date

#### DISCLAIMER

This report has been prepared for information purposes only by AllianceDBS Research Sdn Bhd ("ADBSR"), a subsidiary of Alliance Investment Bank Berhad ("AIBB") and an associate of DBS Vickers Securities Holdings Pte Ltd ("DBSVH"). DBSVH is a wholly-owned subsidiary of DBS Bank Ltd. This report is strictly confidential and is meant for circulation to clients of ADBSR, AIBB and DBSVH only or such persons as may be deemed eligible to receive such research report, information or opinion contained herein. Receipt and review of this report indicate your agreement not to distribute, reproduce or disclose in any other form or medium (whether electronic or otherwise) the contents, views, information or opinions contained herein without the prior written consent of ADBSR.

This report is based on data and information obtained from various sources believed to be reliable at the time of issuance of this report and any opinion expressed herein is subject to change without prior notice and may differ or be contrary to opinions expressed by ADBSR's affiliates and/or related parties. ADBSR does not make any guarantee, representation or warranty (whether express or implied) as to the accuracy, completeness, reliability or fairness of the data and information obtained from such sources as may be contained in this report. As such, neither ADBSR nor its affiliates and/or related parties shall be held liable or responsible in any manner whatsoever arising out of or in connection with the reliance and usage of such data and information or third party references as may be made in this report (including, but not limited to any direct, indirect or consequential losses, loss of profits and damages).

The views expressed in this report reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendation(s) or view(s) in this report. ADBSR prohibits the analyst(s) who prepared this report from receiving any compensation, incentive or bonus based on specific investment banking transactions or providing a specific recommendation for, or view of, a particular company.

This research report provides general information only and is not to be construed as an offer to sell or a solicitation to buy or sell any securities or other investments or any options, futures, derivatives or other instruments related to such securities or investments. In particular, it is highlighted that this report is not intended for nor does it have regard to the specific investment objectives, financial situation and particular needs of any specific person who may receive this report. Investors are therefore advised to make their own independent evaluation of the information contained in this report, consider their own individual investment objectives, financial situations and particular needs and consult their own professional advisers (including but not limited to financial, legal and tax advisers) regarding the appropriateness of investing in any securities or investments that may be featured in this report.

ADBSR, AIBB, DBSVH and DBS Bank Ltd, their directors, representatives and employees or any of their affiliates or their related parties may, from time to time, have an interest in the securities mentioned in this report. AIBB, DBSVH and DBS Bank Ltd, their affiliates and/or their related persons may do and/or seek to do business with the company(ies) covered in this report and may from time to time act as market maker or have assumed an underwriting commitment in securities of such company(ies), may sell or buy such securities from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory or underwriting services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

AIBB, DBSVH, DBS Bank Ltd (which carries on, inter alia, corporate finance activities) and their activities are separate from ADBSR. AIBB, DBSVH and DBS Bank Ltd may have no input into company-specific coverage decisions (i.e. whether or not to initiate or terminate coverage of a particular company or securities in reports produced by ADBSR) and ADBSR does not take into account investment banking revenues or potential revenues when making company-specific coverage decisions.

ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBS Vickers Securities (USA) Inc ("DBSVUSA"), a U.S.-registered broker-dealer, may beneficially own a total of 1% or more of any class of common equity securities of the subject company mentioned in this report. ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBSVUSA may, within the past 12 months, have received compensation and/or within the next 3 months seek to obtain compensation for investment banking services from the subject company. DBSVUSA does not have its own investment banking or research department, nor has it participated in any investment banking transaction as a manager or co-manager in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this report should contact DBSVUSA exclusively. DBS Vickers Securities (UK) Ltd is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Services Authority. Research distributed in the UK is intended only for institutional clients.

In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the overriding issue of confidentiality, available upon request to enable an investor to make their own independent evaluation of the information contained herein.

Wong Ming Tek, Executive Director

Published by AllianceDBS Research Sdn Bhd (128540 U) 19th Floor, Menara Multi-Purpose, Capital Square, 8 Jalan Munshi Abdullah, 50100 Kuala Lumpur, Malaysia. Tel.: +603 2604 3333 Fax: +603 2604 3921 email : general@alliancedbs.com