

FLASH NOTE

WCT Holdings

WCTHG MK / WCTE.KL

Market Cap US\$501.7m

Avg Daily Turnover US\$0.56m

Free Float **60.2%** 971.2 m shares

Current RM1.68
Target RM1.69
Prev. Target RM1.69
Up/Downside 0.5%





Sharizan ROSELY T (60) 3 2261 9077 E sharizan.rosely@cimb.com

| Share price info | | | |
|-----------------------|-----|------|--------|
| Share price perf. (%) | 1M | 3M | 12M |
| Relative | 6.3 | -7.0 | -21.9 |
| Absolute | 7.0 | -8.2 | -22.9 |
| Major shareholders | | | % held |
| WCT Capital | | | 19.6 |
| EPF | | | 13.9 |
| KWAP | | | 6.2 |

Light at the end of the tunnel?

WCT was yet again optimistic about the construction outlook during its post-4Q14 results briefing. However, the difference between now and 3Q is a potential revival in the tenders in the Gulf region. We stated this as the wild card (in 3Q) and would be more convicted about the Gulf-story once real progress is made. The negative takeaway, which was not surprising at all, was the still-cautious property market outlook. This mainly drives the cuts in our FY15-17 EPS forecasts. Our target price is intact as we update for balances in the landbank: still pegged to a 40% RNAV discount. All eyes would be on the construction side in the coming months. Maintain Hold. We recommend switching to Muhibbah Engineering, our preferred small/mid-cap pick.

What Happened >

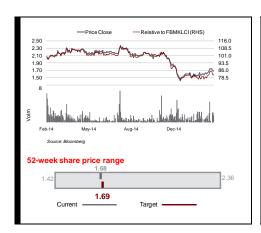
WCT held its post-results briefing today. Management was represented by Head of Corporate Finance Mr Chong Kian Fah. Key points: 1) Property market remains challenging for 2015. Sales in Medini Iskandar remain weak with selected upcoming launches in the Klang Valley. 2) Management targets RM600m-650m total sales in 2015, 3) Total tender book still looks good, with some likely external recoveries in tender prospects in Qatar, and 4) RM2bn targeted total new order book for 2015 is intact, equally split between domestic market and the Gulf region. 5) A potential REIT exercise is still in the exploratory stage; with management still aiming for a clearer deal structure by end-2015.

What We Think

At this juncture, we do not think management is too bullish about its RM2bn new order book target though we maintain ours at RM1.5bn for 2015. The good news is WCT is retendering for the RM400m-500m subcontract works for the West Coast Expressway (WCE) given the change in package structure, and is vying for a subcontract job in Rapid. It is also tendering for the RM3bn KL118 tower via a JV with Middle East player Arabtec, mentioned at the previous briefing. The still-cautious property development outlook prompted us to cut our property sales assumptions by 15-20% to RM500m-650m total property sales p.a.. Our earnings outlook is more conservative now, with upside coming in only from a strong recovery in construction. At the current order book of RM3bn with no replenishments, we estimate that WCT can hit RM120m-130m in total group net profit, suggesting that FY15 earnings are unlikely to decline.

What You Should Do>

Stay on the side lines pending a likely recovery in tender newsflow.



| Financial Summary | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|
| | Dec-13A | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| Revenue (RMm) | 1,672 | 1,662 | 2,030 | 2,284 | 2,528 |
| Operating EBITDA (RMm) | 323.0 | 95.8 | 228.4 | 238.3 | 254.0 |
| Net Profit (RMm) | 197.5 | 120.5 | 145.6 | 159.8 | 175.2 |
| Core EPS (RM) | 0.24 | 0.11 | 0.15 | 0.16 | 0.18 |
| Core EPS Growth | 22.2% | (51.7%) | 31.0% | 9.8% | 9.6% |
| FD Core P/E (x) | 7.51 | 15.54 | 11.86 | 10.81 | 9.86 |
| DPS (RM) | 0.083 | 0.062 | 0.065 | 0.070 | 0.075 |
| Dividend Yield | 4.91% | 3.70% | 3.87% | 4.17% | 4.46% |
| EV/EBITDA (x) | 7.76 | 31.65 | 11.42 | 11.46 | 10.88 |
| P/FCFE (x) | 8.07 | 15.52 | 9.89 | 12.09 | 10.34 |
| Net Gearing | 42.0% | 64.9% | 45.7% | 52.9% | 54.0% |
| P/BV (x) | 0.74 | 0.73 | 0.67 | 0.70 | 0.69 |
| ROE | 11.4% | 5.0% | 6.3% | 6.7% | 7.5% |
| % Change In Core EPS Estimates | | | (14.6%) | (12.4%) | (7.1%) |
| CIMB/consensus EPS (x) | | | 0.99 | 0.94 | 0.98 |

SOURCE: CIMB, COMPANY REPORTS



| Figure 1: RNAV | | | | |
|--|-----------|----------|--------------|------------|
| Concessions | DCF value | | WCT's stake | Value |
| | (RM m) | | | (RM m) |
| PPH, India | 230.1 | | 30.0% | 69.0 |
| DE, India | 147.3 | | 30.0% | 44.2 |
| KLIA2 Integrated Complex (25-year, 13% WACC) | 717.7 | | 70.0% | 502.4 |
| Property - land | Acres | RM/psf | | |
| Bandar Bukit Tinggi 1 | 16.9 | 60.00 | 100.0% | 44.2 |
| Bandar Bukit Tinggi 2 | 35.2 | 60.00 | 100.0% | 91.9 |
| Bandar Bukit Tinggi 3 | 75.0 | 60.00 | 100.0% | 196.0 |
| 56-acre new land near BBT 3 | 56.0 | 60.00 | 100.0% | 146.4 |
| 1 Medini Residences | 11.0 | 30.00 | 100.0% | 14.4 |
| Medini Commercial | 10.3 | 30.00 | 100.0% | 13.5 |
| Bandar Serendah, Ulu Selangor | 39.0 | 10.00 | 100.0% | 17.0 |
| Rawang Land | 468.0 | 20.00 | 100.0% | 407.7 |
| OUG - mixed development | 56.8 | 40.00 | 100.0% | 99.0 |
| Johor land acquisition (Jalan Skudai) | 12.4 | 30.00 | 100.0% | 16.2 |
| New land in Medini | 18.1 | 30.00 | 100.0% | 23.7 |
| | 2016 PAT | P/E | | |
| Construction | 104.3 | 15.0 | 100.0% | 1,564.5 |
| Associated companies & investments | | | | 527.7 |
| Net current assets less dev. properties | | | | 681.2 |
| Total debt (4Q14) | | | | (2,430.5) |
| Investment properties | | | | 737.8 |
| Total RNAV | | | | 2,818.4 |
| No. of shares (m) | | | | 951.6 |
| No. of outstanding warrants (WB) (m) | | | | 139.3 |
| Proceeds from warrants (WB) | | | | 348.3 |
| No. of outstanding warrants (WC) (m) | | | | 157.2 |
| Proceeds from warrants (WC) | | | | 432.3 |
| No. of outstanding warrants (WD) (m) | | | | 164.8 |
| Proceeds from warrants (WD) | | | | 379.0 |
| Fully-diluted RNAV | | | | 3,977.9 |
| Enlarged no. of shares (m) | | | | 1,412.9 |
| FD RNAV/share (RM) | | | | 2.82 |
| RNAV discount | | | | 40% |
| Target price (RM) | | | | 1.69 |
| | | SOURCES: | CIMB, COMPAI | NY REPORTS |



| Profit & Loss | | | | |
|------------------------------------|---------|---------|---------|---------|
| (RMm) | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| Total Net Revenues | 1,662 | 2,030 | 2,284 | 2,528 |
| Gross Profit | 234 | 366 | 376 | 392 |
| Operating EBITDA | 96 | 228 | 238 | 254 |
| Depreciation And Amortisation | (8) | (21) | (24) | (26) |
| Operating EBIT | 88 | 207 | 215 | 228 |
| Financial Income/(Expense) | (21) | (46) | (47) | (47) |
| Pretax Income/(Loss) from Assoc. | 15 | 10 | 10 | 11 |
| Non-Operating Income/(Expense) | 69 | 73 | 76 | 80 |
| Profit Before Tax (pre-EI) | 151 | 243 | 255 | 272 |
| Exceptional Items | 0 | 0 | 0 | 0 |
| Pre-tax Profit | 151 | 243 | 255 | 272 |
| Taxation | (28) | (56) | (56) | (57) |
| Exceptional Income - post-tax | | | | |
| Profit After Tax | 123 | 187 | 199 | 214 |
| Minority Interests | (2) | (42) | (39) | (39) |
| Preferred Dividends | 0 | 0 | 0 | 0 |
| FX Gain/(Loss) - post tax | | | | |
| Other Adjustments - post-tax | | | | |
| Net Profit | 121 | 146 | 160 | 175 |
| Recurring Net Profit | 111 | 146 | 160 | 175 |
| Fully Diluted Recurring Net Profit | 111 | 146 | 160 | 175 |

| Balance Sheet | | | | |
|-------------------------------------|---------|---------|---------|---------|
| (RMm) | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| Total Cash And Equivalents | 951 | 903 | 849 | 866 |
| Total Debtors | 1,022 | 1,030 | 984 | 974 |
| Inventories | 91 | 95 | 100 | 105 |
| Total Other Current Assets | 655 | 368 | 405 | 446 |
| Total Current Assets | 2,719 | 2,396 | 2,338 | 2,391 |
| Fixed Assets | 237 | 248 | 253 | 270 |
| Total Investments | 1,266 | 1,342 | 1,349 | 1,357 |
| Intangible Assets | 0 | 0 | 0 | 0 |
| Total Other Non-Current Assets | 1,980 | 1,940 | 1,959 | 1,999 |
| Total Non-current Assets | 3,483 | 3,530 | 3,562 | 3,625 |
| Short-term Debt | 584 | 596 | 600 | 581 |
| Current Portion of Long-Term Debt | | | | |
| Total Creditors | 1,025 | 1,034 | 1,025 | 1,059 |
| Other Current Liabilities | 13 | 13 | 13 | 13 |
| Total Current Liabilities | 1,622 | 1,643 | 1,638 | 1,654 |
| Total Long-term Debt | 1,846 | 1,439 | 1,511 | 1,586 |
| Hybrid Debt - Debt Component | | | | |
| Total Other Non-Current Liabilities | 416 | 332 | 332 | 332 |
| Total Non-current Liabilities | 2,263 | 1,771 | 1,843 | 1,918 |
| Total Provisions | 35 | 35 | 35 | 35 |
| Total Liabilities | 3,920 | 3,449 | 3,516 | 3,607 |
| Shareholders' Equity | 2,228 | 2,425 | 2,331 | 2,355 |
| Minority Interests | 53 | 53 | 53 | 54 |
| Total Equity | 2,281 | 2,477 | 2,384 | 2,409 |
| | | | | |

| Cash Flow | | | | |
|----------------------------------|---------|---------|---------|---------|
| (RMm) | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| EBITDA | 95.8 | 228.4 | 238.3 | 254.0 |
| Cash Flow from Invt. & Assoc. | | | | |
| Change In Working Capital | 55.6 | (48.2) | (89.8) | (91.9) |
| (Incr)/Decr in Total Provisions | | | | |
| Other Non-Cash (Income)/Expense | | | | |
| Other Operating Cashflow | 23.3 | 23.3 | 23.3 | 23.3 |
| Net Interest (Paid)/Received | 0.0 | 0.0 | 0.0 | 0.0 |
| Tax Paid | (71.4) | (45.7) | (55.2) | (54.7) |
| Cashflow From Operations | 103.3 | 157.8 | 116.7 | 130.8 |
| Capex | (91.1) | (91.1) | (91.1) | (91.1) |
| Disposals Of FAs/subsidiaries | 55.4 | 59.9 | 64.9 | 70.3 |
| Acq. Of Subsidiaries/investments | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Investing Cashflow | 0.0 | 0.0 | 0.0 | 0.0 |
| Cash Flow From Investing | (35.7) | (31.1) | (26.2) | (20.8) |
| Debt Raised/(repaid) | 43.6 | 47.9 | 52.4 | 57.0 |
| Proceeds From Issue Of Shares | 0.0 | 0.0 | 0.0 | 0.0 |
| Shares Repurchased | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividends Paid | (42.5) | (42.5) | (42.5) | (42.5) |
| Preferred Dividends | | | | |
| Other Financing Cashflow | (91.3) | (179.6) | (154.6) | (107.5) |
| Cash Flow From Financing | (90.2) | (174.2) | (144.7) | (93.0) |
| Total Cash Generated | (22.6) | (47.5) | (54.2) | 17.0 |
| Free Cashflow To Equity | 111.2 | 174.6 | 142.9 | 166.9 |
| Free Cashflow To Firm | 67.6 | 126.6 | 90.5 | 110.0 |
| | | | | |

| Key Ratios | | | | |
|---------------------------|---------|---------|---------|---------|
| | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| Revenue Growth | (0.6%) | 22.1% | 12.5% | 10.7% |
| Operating EBITDA Growth | (70%) | 138% | 4% | 7% |
| Operating EBITDA Margin | 5.8% | 11.3% | 10.4% | 10.0% |
| Net Cash Per Share (RM) | (1.52) | (1.16) | (1.30) | (1.34) |
| BVPS (RM) | 2.29 | 2.50 | 2.40 | 2.42 |
| Gross Interest Cover | 1.45 | 3.35 | 3.40 | 3.53 |
| Effective Tax Rate | 18.8% | 23.1% | 21.9% | 21.1% |
| Net Dividend Payout Ratio | 67.4% | 55.8% | 50.8% | 46.3% |
| Accounts Receivables Days | 173.9 | 158.4 | 138.3 | 120.8 |
| Inventory Days | 21.27 | 20.36 | 18.67 | 17.46 |
| Accounts Payables Days | 188.8 | 190.1 | 166.2 | 150.2 |
| ROIC (%) | 2.3% | 5.1% | 5.9% | 6.2% |
| ROCE (%) | 4.38% | 6.35% | 6.77% | 7.12% |

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| Jan-11 | Jan-12 | Jan-13 | Jan-14 | Jan-15 |
| J | JM Corp Bhd | Sunv | way Bhd | WCT Holdings |
| | | | | |

| Key Drivers | | | | |
|---------------------------------------|---------|---------|---------|---------|
| (RMm) | Dec-14A | Dec-15F | Dec-16F | Dec-17F |
| Outstanding Orderbook | 3,000 | 3,100 | 2,700 | 2,300 |
| Order Book Depletion | 1,934 | 1,900 | 1,900 | 1,900 |
| Orderbook Replenishment | 994 | 2,000 | 1,500 | 1,500 |
| ASP (% chg, main prod./serv.) | N/A | N/A | N/A | N/A |
| Unit sales grth (%, main prod./serv.) | N/A | N/A | N/A | N/A |
| Util. rate (%, main prod./serv.) | N/A | N/A | N/A | N/A |
| ASP (% chg, 2ndary prod./serv.) | N/A | N/A | N/A | N/A |
| Unit sales grth (%,2ndary prod/serv) | N/A | N/A | N/A | N/A |
| Util. rate (%, 2ndary prod/serv) | N/A | N/A | N/A | N/A |
| | | | | |
| | | | | |



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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. CIMBS does not confirm nor certify the accuracy of such survey result.

| Score Range: | 90 - 100 | 80 - 89 | 70 - 79 | Below 70 or | No Survey Result |
|--------------|-----------|-----------|---------|-------------|------------------|
| Description: | Excellent | Very Good | Good | N/A | |

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| Distribution of stock ratings and investment banking clients for quarter ended on 31 December 2014 | | | | |
|--|-------------------------|--------------------------------|--|--|
| 1586 companies under coverage for quarter ended on 31 December 2014 | | | | |
| | Rating Distribution (%) | Investment Banking clients (%) | | |
| Add | 58.4% | 6.0% | | |
| Hold | 29.4% | 4.3% | | |
| Reduce | 12.2% | 1.0% | | |

Spitzer Chart for stock being researched (2 year data)

WCT Holdings (WCTHG MK)





Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2014.

AAV – Very Good, ADVANC – Very Good, AEONTS – not available, AMATA – Good, ANAN – Very Good, AOT – Very Good, AP – Good, ASK – Very Good, ASP – Very Good, BANPU – Very Good, BBL – Very Good, BCH – not available, BCP – Excellent, BEAUTY – Good, BECL – Very Good, BGH – not available, BH – Good, BIGC – Very Good, BJC – Good, BLA – Very Good, BMCL – Very Good, BTS – Excellent, CCET – Good, CENTEL – Very Good, CHG – not available, CK – Very Good, CPALL – not available, CPF – Very Good, CPN – Excellent, DELTA – Very Good, DEMCO – Good, DTAC – Very Good, EA – Good, ECL – not available, EGCO – Excellent, GFPT – Very Good, GLOBAL – Good, GLOW – Good, GRAMMY – Excellent, HANA – Excellent, HEMRAJ – Very Good, HMPRO – Very Good, ICHI – not available, INTUCH – Excellent, ITD – Good, IVL – Excellent, JAS – not available, JUBILE – not available, KAMART – not available, KBANK – Excellent, KCE – Very Good, KGI – Good, KKP – Excellent, KTB – Excellent, KTC – Good, LH – Very Good, LPN – Very Good, OISHI – Good, PS – Very Good, MBKET – Good, MC – Very Good, MCOT – Very Good, MEGA – Good, MINT – Excellent, OFM – Very Good, OISHI – Good, PS – Very Good, PSL – Excellent, PTT – Excellent, PTTEP – Excellent, PTTGC – Excellent, QH – Very Good, RATCH – Very Good, ROBINS – Very Good, SCC – Very Good, SAMART – Excellent, SAPPE – not available, SAT – Excellent, SAWAD – not available, SC – Excellent, SCB – Excellent, SCBLIF – Good, SCC – Very Good, THANI – Very Good, THCOM – Very Good, THRE – not available, THREL – Good, TICON – Good, TISCO – Excellent, TK – Very Good, TMB – Excellent, TOP – Excellent, TRUE – Very Good, TTW – Very Good, TUF – Good, VGI – Very Good, WORK – not available.

CIMB Recommendation Framework

Stock Ratings Definition:

Add The stock's total return is expected to exceed 10% over the next 12 months.

Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.

Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.

The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.

Sector Ratings Definition:

Overweight An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.

Neutral A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.

Underweight An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.

Country Ratings Definition:

Overweight An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.

Neutral A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.

Underweight An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.

*Prior to December 2013 CIMB recommendation framework for stocks listed on the Singapore Stock Exchange, Bursa Malaysia, Stock Exchange of Thailand, Jakarta Stock Exchange, Australian Securities Exchange, Taiwan Stock Exchange and National Stock Exchange of India/Bombay Stock Exchange were based on a stock's total return relative to the relevant benchmarks total return. Outperform: expected to exceed by 5% or more over the next 12 months. Neutral: expected to be within +/-5% over the next 12 months. Underperform: expected to be below by 5% or more over the next 12 months. Trading Buy: expected to exceed by 3% or more over the next 3 months. Trading Sell: expected to be below by 3% or more over the next 3 months. For stocks listed on Korea Exchange, Hong Kong Stock Exchange and China listings on the Singapore Stock Exchange. Outperform: Expected positive total returns of 10% or more over the next 12 months. Neutral: Expected total returns of between -10% and +10% over the next 12 months. Underperform: Expected negative total returns of 10% or more over the next 12 months. Trading Sell: Expected negative total returns of 10% or more over the next 3 months. Trading Sell: Expected negative total returns of 10% or more over the next 3 months.