

# WCT (HOLD ↔; EPS ↔)

INDUSTRY: NEUTRAL

EARNINGS EVALUATION

23 May 2014

Price Target: RM2.26 (↔)

Share price: RM2.22

## 1Q results: Going back to normal

|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Results    | <ul style="list-style-type: none"> <li>1Q14 core earnings (adjusted for RM5.9m forex loss) was up 12% yoy and recovered from RM0.5m loss in 4Q13, making up 27% and 22% of ours and streets' forecasts respectively.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                 |
| Deviations | <ul style="list-style-type: none"> <li>None.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Dividends  | <ul style="list-style-type: none"> <li>None for 1Q, as is customary.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Highlights | <ul style="list-style-type: none"> <li><b>QoQ...</b> Following a disappointing 4Q13 (which we attribute to slower construction and property billings, and provisions made in the construction), revenue posted a strong sequential recovery (+67% qoq), as progress billings for construction and property normalised (+40% qoq and +287% qoq respectively).</li> <li><b>YoY...</b> Topline and bottomline were weaker yoy due to weaker performance from the local division of the construction segment. However, operating earnings for the property division remained stable yoy.</li> </ul> |
| Risks      | <ul style="list-style-type: none"> <li>Execution risk; Regulatory and political risk (both domestic and overseas); Rising raw material prices; Unexpected downturn in the construction and property sector; and Failure in securing new sizable construction contracts.</li> </ul>                                                                                                                                                                                                                                                                                                              |
| Forecasts  | <ul style="list-style-type: none"> <li>Unchanged, pending analyst briefing later today.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Rating     | <b>HOLD (↔)</b> <ul style="list-style-type: none"> <li><b>Positives:</b> <ul style="list-style-type: none"> <li>(1) Major contract wins; (2) Growing property investment income; (3) Strategic land banking exercise; (4) Listing of property division.</li> </ul> </li> <li><b>Negatives:</b> <ul style="list-style-type: none"> <li>(1) Failure to secure new sizable projects; (2) Slower than expected take up rate for property launches.</li> </ul> </li> </ul>                                                                                                                           |
| Valuation  | <ul style="list-style-type: none"> <li>TP maintained at <b>RM2.26</b> based on unchanged 14x average FY13-14 earnings. Subject to revision post analyst briefing.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                    |

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|                             |        |
|-----------------------------|--------|
| KLCI                        | 1875.1 |
| Expected share price return | 8.6%   |
| Expected dividend return    | 3.0%   |
| Expected total return       | 11.6%  |

### Share price



### Information

|                          |          |
|--------------------------|----------|
| Bloomberg Ticker         | WCTHG MK |
| Bursa Code               | 9679     |
| Issued Shares (m)        | 1,085    |
| Market cap (RM m)        | 2,410    |
| 3-mth avg. volume ('000) | 1,529    |

| Price Performance | 1M   | 3M  | 12M   |
|-------------------|------|-----|-------|
| Absolute          | -3.1 | 5.2 | -15.9 |
| Relative          | -3.5 | 2.7 | -20.0 |

### Major shareholders

|                     |        |
|---------------------|--------|
| WCT Capital         | 19.03% |
| EPF                 | 10.83% |
| Lembaga Tabung Haji | 9.41%  |
| KWAP                | 6.23%  |

### Summary Earnings Table

| FYE Dec (RM m)    | 2012A | 2013A | 2014E | 2015E |
|-------------------|-------|-------|-------|-------|
| Revenue           | 1,560 | 1,672 | 1,635 | 1,664 |
| EBITDA            | 498   | 315   | 307   | 308   |
| EBIT              | 453   | 270   | 263   | 264   |
| Profit Before Tax | 421   | 254   | 236   | 246   |
| PATAMI            | 365   | 198   | 176   | 176   |
| EPS (sen)         | 38.3  | 18.1  | 16.1  | 16.1  |
| FD EPS (sen)      | 29.2  | 14.0  | 12.4  | 12.5  |
| Net DPS (sen)     | 6.9   | 6.7   | 6.7   | 6.7   |
| Net DY (%)        | 3.1   | 3.1   | 3.1   | 3.1   |
| P/E (x)           | 5.8   | 12.2  | 12.9  | 12.8  |
| FD P/E (x)        | 7.6   | 15.8  | 16.6  | 16.6  |
| P/B (x)           | 1.2   | 1.1   | 1.0   | 0.9   |
| Net Gearing (%)   | 45.5  | 43.9  | 22.6  | 18.8  |
| ROE (%)           | 22.2  | 9.8   | 7.8   | 7.5   |
| ROA (%)           | 7.4   | 3.6   | 3.1   | 3.1   |

HLIB

Figure #1 Quarter results comparison

| FYE Dec (RM m)              | 1Q13   | 4Q13   | 1Q14   | QoQ    | YoY | Comments                                                                                                                                                       |
|-----------------------------|--------|--------|--------|--------|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Revenue                     | 490.9  | 280.4  | 467.2  | 67     | -5  | Made up 27% and 22% of ours and streets' estimates respectively. Refer to segmental.                                                                           |
| Construction                | 347.6  | 232.9  | 327.0  | 40     | -6  | YoY: Weaker progress billings from the local division. QoQ: 1Q was seasonally stronger.                                                                        |
| Property Development        | 124.0  | 32.9   | 127.4  | 287    | 3   | YoY/QoQ: Sudden surge in property billings.                                                                                                                    |
| Property Investment         | 19.3   | 14.5   | 13.7   | -6     | -29 | YoY: Lower revenue as Paradigm Mall is reclassified to equity accounting.                                                                                      |
| Operating Profit            | 76.1   | 77.5   | 67.2   | -13    | -12 | Refer to segmental.                                                                                                                                            |
| Construction                | 42.8   | 7.5    | 36.7   | 392    | -14 | YoY/QoQ: Hit by provisions for future costing increases.                                                                                                       |
| Property Development        | 23.6   | 12.1   | 23.8   | 96     | 1   | YoY/QoQ: Dragged down by decline in property revenue.                                                                                                          |
| Property Investment         | 9.7    | 58.0   | 6.8    | -88    | -30 | QoQ: Lower due to revaluation gain of RM211m in 4QFY12.                                                                                                        |
| Finance Costs               | (14.7) | (19.9) | (15.1) | -24    | 3   | Net debt climbed to RM1.06bn (net gearing: 46%) from RM883.0m (net gearing: 39%) in 4QFY13.                                                                    |
| Associates/JCE              | 4.0    | 7.8    | 4.6    | -41    | 16  | YoY: Lifted by Paradigm Mall contribution.                                                                                                                     |
| PBT                         | 65.4   | 65.4   | 56.8   | -13    | -13 |                                                                                                                                                                |
| PAT                         | 41.8   | 53.9   | 40.5   | -25    | -3  |                                                                                                                                                                |
| PATAMI                      | 43.2   | 56.4   | 41.0   | -27    | -5  |                                                                                                                                                                |
| Core Earnings               | 41.8   | (5.2)  | 46.9   | -1,006 | 12  | El for 1QFY14: RM5.9m forex loss<br>El for 4QFY13: RM7.5m forex gain and RM52m revaluation gain.<br>El for 1QFY13: RM6.6m forex gain and RM5.2m disposal loss. |
| Core EPS (sen)              | 4.11   | (0.47) | 4.29   | -1,006 | 4   |                                                                                                                                                                |
| Operating Profit Margin (%) | 15%    | 28%    | 14%    | -48    | -7  |                                                                                                                                                                |
| Construction                | 12%    | 3%     | 11%    | 250    | -9  | YoY: Weaker contribution from local division.<br>QoQ: Previous quarter weighed down by provision for future costing increases.                                 |
| Property Development        | 19%    | 37%    | 19%    | -49    | -2  |                                                                                                                                                                |
| PBT Ex-Assoc Margin (%)     | 13%    | 21%    | 11%    | -46    | -11 |                                                                                                                                                                |

WCT, HLIB

Figure #2 Cumulative results comparison

| FYE Dec (RM m)              | 3M13   | 3M14   | YoY | Comments                                                                                 |
|-----------------------------|--------|--------|-----|------------------------------------------------------------------------------------------|
| Revenue                     | 490.9  | 467.2  | -5  | Made up 27% and 22% of ours and streets' estimates respectively.<br>Refer to segmental.  |
| Construction                | 347.6  | 327.0  | -6  | Weaker contribution from local division.                                                 |
| Property Development        | 124.0  | 127.4  | 3   | Steady yoy.                                                                              |
| Property Investment         | 19.3   | 13.7   | -29 | Revenue declined as Paradigm Mall is reclassified to equity accounting.                  |
| Operating Profit            | 76.1   | 67.2   | -12 | Refer to segmental.                                                                      |
| Construction                | 42.8   | 36.7   | -14 | Due weaker billing margin                                                                |
| Property Development        | 23.6   | 23.8   | 1   |                                                                                          |
| Property Investment         | 9.7    | 6.8    | -30 | No revaluation gain this quarter.                                                        |
| Finance Costs               | (14.7) | (15.1) | 3   |                                                                                          |
| Associates/JCE              | 4.0    | 4.6    | 16  |                                                                                          |
| PBT                         | 65.4   | 56.8   | -13 |                                                                                          |
| PAT                         | 41.8   | 40.5   | -3  |                                                                                          |
| PATAMI                      | 43.2   | 41.0   | -5  | Reversal of MI charge due to losses at subsidiary level for Middle East projects.        |
| Core Earnings               | 41.8   | 46.9   | 12  | EI for FY14: RM5.9 forex loss<br>EI for FY13: RM6.6m forex gain and RM5.2m disposal loss |
| Core EPS (sen)              | 4.11   | 4.29   | 4   |                                                                                          |
| Operating Profit Margin (%) | 15%    | 14%    | -7  |                                                                                          |
| Construction                | 12%    | 11%    | -9  |                                                                                          |
| Property Development        | 19%    | 19%    | -2  |                                                                                          |
| PBT Ex-Assoc Margin (%)     | 13%    | 11%    | -11 |                                                                                          |

WCT, HLIB

## Financial Projections for WCT (HOLD; TP: RM2.26)

### Income Statement

| FYE 31 Dec (RM m)        | 2011A          | 2012A          | 2013A          | 2014E          | 2015E          |
|--------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Revenue</b>           | <b>1,538.6</b> | <b>1,560.4</b> | <b>1,672.4</b> | <b>1,635.4</b> | <b>1,664.2</b> |
| EBITDA                   | 275.1          | 497.8          | 314.7          | 307.2          | 307.5          |
| D&A                      | (40.2)         | (44.4)         | (45.2)         | (44.6)         | (43.9)         |
| <b>EBIT</b>              | <b>234.9</b>   | <b>453.4</b>   | <b>269.5</b>   | <b>262.6</b>   | <b>263.6</b>   |
| Interest Income          | 22.5           | 20.1           | 33.2           | 36.1           | 38.2           |
| Finance Costs            | (66.7)         | (68.9)         | (67.6)         | (82.6)         | (76.0)         |
| Associates               | 16.8           | 16.0           | 19.2           | 20.0           | 20.0           |
| Exceptionals             | -              | -              | -              | -              | -              |
| <b>Profit Before Tax</b> | <b>207.5</b>   | <b>420.7</b>   | <b>254.2</b>   | <b>236.1</b>   | <b>245.8</b>   |
| Tax                      | (44.6)         | (69.2)         | (64.5)         | (48.3)         | (56.4)         |
| <b>Net Profit</b>        | <b>162.9</b>   | <b>351.4</b>   | <b>189.8</b>   | <b>187.9</b>   | <b>189.3</b>   |
| Minority Interests       | (0.5)          | 13.2           | 7.8            | (12.0)         | (13.0)         |
| <b>PATMI</b>             | <b>162.4</b>   | <b>364.6</b>   | <b>197.5</b>   | <b>175.9</b>   | <b>176.3</b>   |
| <b>Core Earnings</b>     | <b>162.4</b>   | <b>364.6</b>   | <b>197.5</b>   | <b>175.9</b>   | <b>176.3</b>   |
| Basic Shares (m)         | 926.0          | 951.6          | 1,092.5        | 1,092.5        | 1,092.5        |
| Core EPS (sen)           | 17.5           | 38.3           | 18.1           | 16.1           | 16.1           |
| FD EPS (sen)             | 13.3           | 29.2           | 14.0           | 12.4           | 12.5           |

### Balance Sheet

| FYE 31 Dec (RM m)        | 2011A          | 2012A          | 2013A          | 2014E          | 2015E          |
|--------------------------|----------------|----------------|----------------|----------------|----------------|
| Cash                     | 1,162.4        | 804.0          | 1,077.7        | 836.0          | 710.1          |
| Receivables              | 1,754.3        | 1,740.0        | 1,696.9        | 1,821.5        | 2,084.2        |
| Inventories              | 74.4           | 51.4           | 73.9           | 65.1           | 75.3           |
| Development Costs        | 228.8          | 289.6          | 303.6          | 410.4          | 573.9          |
| Associates               | 177.0          | 159.5          | 207.5          | 222.5          | 237.5          |
| PPE                      | 292.2          | 270.3          | 276.2          | 271.0          | 266.5          |
| Others                   | 864.5          | 1,254.8        | 1,696.4        | 1,696.4        | 1,696.4        |
| <b>Total Assets</b>      | <b>4,553.5</b> | <b>4,569.6</b> | <b>5,332.2</b> | <b>5,322.9</b> | <b>5,643.9</b> |
| Payables                 | 1,362.6        | 1,384.6        | 1,577.7        | 1,441.1        | 1,663.2        |
| Total Debt               | 1,632.9        | 1,383.8        | 1,824.0        | 1,817.7        | 1,776.3        |
| Others                   | 26.5           | 57.0           | 57.3           | 57.3           | 57.3           |
| <b>Total Liabilities</b> | <b>3,022.0</b> | <b>2,825.5</b> | <b>3,459.1</b> | <b>3,316.0</b> | <b>3,496.8</b> |
| Shareholders' Funds      | 1,256.4        | 1,461.5        | 1,816.2        | 1,937.9        | 2,066.1        |
| Minority Interests       | 275.2          | 282.6          | 57.0           | 69.0           | 81.0           |
| <b>Total Capital</b>     | <b>1,531.5</b> | <b>1,744.1</b> | <b>1,873.1</b> | <b>2,006.9</b> | <b>2,147.1</b> |

### Cashflow Analysis

| FYE 31 Dec (RM m)   | 2011A         | 2012A          | 2013A          | 2014E          | 2015E          |
|---------------------|---------------|----------------|----------------|----------------|----------------|
| EBITDA              | 354.6         | 275.1          | 497.8          | 324.1          | 340.3          |
| Working Capital     | (178.2)       | 38.4           | 140.4          | (345.6)        | (200.7)        |
| Net Interest        | (45.6)        | (51.8)         | (59.2)         | (62.3)         | (66.7)         |
| Others              | (129.7)       | (98.2)         | (384.9)        | (48.9)         | (54.9)         |
| <b>CFO</b>          | <b>1.1</b>    | <b>163.5</b>   | <b>194.0</b>   | <b>(132.8)</b> | <b>18.0</b>    |
| Capex               | (105.1)       | (201.9)        | (9.1)          | (40.0)         | (40.0)         |
| Purchase/Disposal   | 50.1          | 25.0           | (222.9)        | -              | -              |
| Associate & JV      | -             | (129.7)        | (49.0)         | -              | -              |
| Others              | (0.2)         | 21.0           | 11.3           | -              | -              |
| <b>CFI</b>          | <b>(55.2)</b> | <b>(285.6)</b> | <b>(269.6)</b> | <b>(40.0)</b>  | <b>(40.0)</b>  |
| Financing           | 634.5         | (249.1)        | 440.2          | (6.4)          | (41.4)         |
| Shares Issued       | 10.7          | 86.4           | 7.8            | -              | -              |
| Dividends           | (59.1)        | (60.4)         | (61.8)         | (62.6)         | (62.6)         |
| Others              | (23.8)        | (29.8)         | 16.9           | -              | -              |
| <b>CFF</b>          | <b>562.3</b>  | <b>(252.9)</b> | <b>403.1</b>   | <b>(68.9)</b>  | <b>(103.9)</b> |
| <b>Net Cashflow</b> | <b>508.2</b>  | <b>(375.0)</b> | <b>327.5</b>   | <b>(241.7)</b> | <b>(125.9)</b> |

### Quarterly Financial Summary

| FYE 31 Dec (RM m)  | 1Q13    | 2Q13    | 3Q13    | 4Q13    | 1Q14    |
|--------------------|---------|---------|---------|---------|---------|
| Revenue            | 490.9   | 482.5   | 418.5   | 280.4   | 467.2   |
| COGS               | (394.8) | (414.6) | (331.0) | (247.3) | (384.5) |
| Gross Profit       | 96.1    | 67.9    | 87.6    | 33.1    | 82.7    |
| Other Income       | 7.6     | 30.1    | 9.2     | 93.5    | 5.5     |
| Expenses           | (27.7)  | (22.6)  | (23.1)  | (49.1)  | (21.0)  |
| Operating Profit   | 76.1    | 75.4    | 73.7    | 77.5    | 67.2    |
| Finance Costs      | (14.7)  | (15.9)  | (17.1)  | (19.9)  | (15.1)  |
| Associates/JCE     | 4.0     | 4.1     | 3.3     | 7.8     | 4.6     |
| Profit Before Tax  | 65.4    | 63.6    | 59.9    | 65.4    | 56.8    |
| Tax                | (23.5)  | (10.1)  | (19.3)  | (11.6)  | (16.2)  |
| Net Profit         | 41.8    | 53.5    | 40.6    | 53.9    | 40.5    |
| Minority Interests | 1.4     | 3.2     | 0.8     | 2.5     | 0.5     |
| PATAMI             | 43.2    | 56.7    | 41.3    | 56.4    | 41.0    |
| Exceptionals       | 1.4     | 10.7    | 2.9     | 61.5    | (5.9)   |
| Core Earnings      | 41.8    | 45.9    | 38.4    | (5.2)   | 46.9    |
| Core EPS (sen)     | 4.11    | 4.21    | 3.52    | (0.47)  | 4.29    |
| FD Core EPS (sen)  | 3.99    | 4.09    | 3.41    | (0.46)  | 4.27    |
| W. Ave. Shares (m) | 1,015.7 | 1,092.2 | 1,092.2 | 1,092.4 | 1,092.5 |

### Rates and Ratios

| FYE 31 Dec (RM m) | 2011A | 2012A | 2013A | 2014E | 2015E |
|-------------------|-------|-------|-------|-------|-------|
| PER (x)           | 12.7  | 5.8   | 12.3  | 12.9  | 12.8  |
| FD PER (x)        | 16.7  | 7.6   | 15.9  | 16.6  | 16.6  |
| Net DPS (sen)     | 6.6   | 6.9   | 6.7   | 6.7   | 6.7   |
| Net DY (%)        | 3.0   | 3.1   | 3.0   | 3.0   | 3.0   |
| BVPS (RM)         | 1.6   | 1.9   | 2.0   | 2.1   | 2.2   |
| P/B (x)           | 1.4   | 1.2   | 1.1   | 1.0   | 0.9   |
| NTA/Share (RM)    | 1.6   | 1.9   | 2.0   | 2.1   | 2.2   |
| EBITDA Margin (%) | 17.9  | 31.9  | 18.8  | 18.8  | 18.5  |
| EBIT Margin (%)   | 15.3  | 29.1  | 16.1  | 16.1  | 15.8  |
| PBT Margin (%)    | 13.5  | 27.0  | 15.2  | 14.4  | 14.8  |
| Net Margin (%)    | 10.6  | 23.4  | 11.8  | 10.8  | 10.6  |
| ROE (%)           | 11.1  | 22.2  | 9.8   | 7.8   | 7.5   |
| ROA (%)           | 3.6   | 7.4   | 3.6   | 3.1   | 3.1   |
| Net Gearing (%)   | 39.7  | 45.5  | 43.9  | 22.6  | 18.8  |

### Assumption Metrics

| FYE 31 Dec (RM m) | 2011A | 2012A | 2013A | 2014E          | 2015E          |
|-------------------|-------|-------|-------|----------------|----------------|
| <b>Revenue</b>    |       |       |       | <b>1,621.3</b> | <b>1,875.8</b> |
| Construction      |       |       |       | 1,105.7        | 1,187.2        |
| Property          |       |       |       | 428.0          | 598.5          |
| Others            |       |       |       | 87.5           | 90.2           |
| EBIT Margin (%)   |       |       |       | 17.2           | 15.8           |
| Order Book Wins   |       |       |       | 1,500.0        | 1,500.0        |

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## Equity rating definitions

|                     |                                                                                                                                                              |
|---------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>BUY</b>          | Positive recommendation of stock under coverage. Expected absolute return of more than +10% over 12-months, with low risk of sustained downside.             |
| <b>TRADING BUY</b>  | Positive recommendation of stock not under coverage. Expected absolute return of more than +10% over 6-months. Situational or arbitrage trading opportunity. |
| <b>HOLD</b>         | Neutral recommendation of stock under coverage. Expected absolute return between -10% and +10% over 12-months, with low risk of sustained downside.          |
| <b>TRADING SELL</b> | Negative recommendation of stock not under coverage. Expected absolute return of less than -10% over 6-months. Situational or arbitrage trading opportunity. |
| <b>SELL</b>         | Negative recommendation of stock under coverage. High risk of negative absolute return of more than -10% over 12-months.                                     |
| <b>NOT RATED</b>    | No research coverage and report is intended purely for informational purposes.                                                                               |

## Industry rating definitions

|                    |                                                                                                                              |
|--------------------|------------------------------------------------------------------------------------------------------------------------------|
| <b>OVERWEIGHT</b>  | The sector, based on weighted market capitalization, is expected to have absolute return of more than +5% over 12-months.    |
| <b>NEUTRAL</b>     | The sector, based on weighted market capitalization, is expected to have absolute return between -5% and +5% over 12-months. |
| <b>UNDERWEIGHT</b> | The sector, based on weighted market capitalization, is expected to have absolute return of less than -5% over 12-months.    |