WCT Engineering

Mak Hoy Kit (60 3) 2050 9935

Malaysia
Industrials/Construction

Change in Numbers
7 June 2007

SO WHAT? THE BNP PARIBAS ANGLE

- Our 2008 earnings forecast is above consensus as the market has under estimated WCT's improving construction margins.
- Our target price is above consensus as we have assumed recurring income from its AEON Shopping

Net Profit 08 MYR165m (From MYR155m)
Diff from Consensus 14.2%
Consensus (mean)MYR145m Consensus (momentum) ↑

Target Price MYR8.55
(From MYR8.40)
Diff from Consensus 12.5%
Consensus (median) MYR7.60
Consensus (momentum)
Current PriceMYR7.40
Upside/(Downside)15.5%

(Unchanged)
Recs in the Market
Positive8
Neutral0
Negative1
Consensus (momentum) ←→

Sources: Thomson One Analytics; BNP Paribas estimates

Scope for valuation upgrades from order book enhancements and P/E re-rating. WCT has submitted MYR9b of tenders in the Middle East; some of the outcomes will be known by end-June. Recent strong sales suggest its property division has done better than expected in 2007. BUY; TP MYR8.55 (15.5% upside); sunny skies valuation of MYR10.95 (48% upside).

From cars to horse-racing circuits

- Some of its MRY9b-worth of bids to be known by end-June.
- Property division stronger than expected.
- Excellent scope for valuation upgrade.

Some of MRY9b-worth of bids to be known by end-June

WCT has submitted MYR9b worth of tenders for less than five construction jobs, mainly in the Middle East. Its portion of works is roughly half of that, as WCT is likely to be partnering local companies that offer familiarity with local conditions. Results are expected to be known by end-June at the latest, for some of the projects.

We believe the key to WCT's success in the Middle East compared to other construction stocks in Malaysia lies in its first-mover advantage since 2002. Successful execution also lies in its fleet of machinery, experienced Malaysian personnel on the ground, as well as smart partnerships with local contractors in the Middle East, e.g. Cebarco and Arabtech.

One of the bids submitted is for the Abu Dhabi Formula 1 racing track, estimated at MYR1.5b, based on recent news reports. We believe WCT is a strong contender, which is targeted for completion by end-2008, with its maiden race commencing in 2009. The circuit was designed by renowned Formula One circuit designer Hermann Tilke, who designed the Bahrain F1 and the Malaysian Sepang F1 circuits, both of which were WCT projects. Based on our research, the Abu Dhabi track is already under construction (Source: www.f1.com). This project is not in our forecast.

WCT has carved out a niche as a specialist in building Formula 1 racing circuits. It is the builder of two of the four new Formula 1 racing circuits. The completed projects include the Sepang F1 circuit and the Bahrain International Circuit, both completed in record time (between 14 and 16 months).

Mak Hoy Kit

BNP Paribas Capital (Malaysia) Sdn. Bhd. (60 3) 2050 9935 hoykit.mak@asia.bnpparibas.com

Earnings Estimates And Valuation Ratios							
YE Dec (MYR m)	2006	2007E	2008E	2009E			
Revenue	1,370	1,796	2,018	2,362			
Reported net profit	88	116	165	205			
Recurring net profit	88	116	165	205			
Previous rec net profit	88	106	155	188			
Chg from previous (%)	_	9.9	6.1	8.6			
Recurring EPS (MYR)	0.41	0.46	0.65	0.80			
Prev rec EPS (MYR)	0.41	0.44	0.63	0.76			
Rec EPS growth (%)	8.2	14.3	39.3	23.1			
Recurring P/E (x)	18.2	15.9	11.4	9.3			
Dividend yield (%)	1.5	1.6	1.7	1.7			
EV/EBITDA (x)	9.1	7.2	5.3	4.6			
Price/book (x)	2.7	2.3	1.9	1.6			
ROE (%)	15.6	18.3	21.6	22.5			
Net debt/equity (%)	37.1	35.6	30.2	22.9			

Note: EPS is diluted for new shares arising form Irredeemable Convertible Preference Shares (ICPS)
Sources: WCT Engineering; BNP Paribas estimates

Share Price Daily vs MSCI (MYR) WCT Engineering (%) 8.00 Rel to MSCI Malaysia 60 7.00 40 6.00 5.00 20 4.00 0 3.00 2.00 (20)Sep-06 Dec-06 Mar-07 Jun-07

Next results/event	August 2007
Market cap (USD m)	464
12m avg daily turnover (USD m)	0.8
Free float (%)	59
Major shareholder	WCT Capital (24%)
12m high/low (MYR)	7.40/2.94
Source: Datastream	



The other major project is likely to be the Dubai Racing Club's Meydan Race Course (for horse racing). Due to tight contracting capacity, we believe WCT has a strong chance of securing the project. The project has to be completed by 2010, in time for the Dubai World Cup. Therefore, we believe a contractor like WCT, with a good track record of fast turnarounds, stands a very good chance of securing the bid. It helps that WCT built the Selangor Turf Club in Malaysia. This project is not in our forecast.

Property division stronger than we expected

Recent property sales have been stronger than we expected. Two reasons for the variance include: 1) D'Banyan Residency project at Kota Kinabalu, where the company raised the gross development value (GDV) of the entire project from MYR227m to MYR250m. Target construction date is by July 2007. We now assume that the project will be launched by 2H07, instead of in 2008. 2) Excellent take-up at Bandar Parklands, where WCT had, by end-April, launched 125 two-storey shop units with GDV of MYR70m. These were taken up within two weeks. Given strong demand, we believe management's sales target to launch MYR300m worth of units in 2007 for Bandar Parklands is reasonable, and our expected launch of MYR100m remains too conservative.

We have tweaked our sales forecast higher to incorporate MYR250m GDV for D'Banyan and MYR300m worth of new launches for Bandar Parklands. We have also raised our new construction order book assumption for 2007 from MYR400m to MYR743m to include the recently clinched Dubai World Central International Airport (Stormwater Drainage and Sewerage System (Phase 1). As such, we have raised our 2007 net profit forecast by 9.9%, +6.1% for 2008 and +8.6% for 2009.

With the upward revision in earnings forecast, we have raised our target price to MYR8.55/share from MYR8.40/share (+1.8%). The magnitude of increase is less than our earnings forecast increase as we have assumed a higher number of shares of 51.7m from new share issuance (from 42.5m new shares) pursuant to WCT's proposed ICPS issuance. Note that our RNAV-derived target price of MYR8.55, is based on only 12x 2008 construction earnings (despite being highly leveraged to the Middle East infrastructure boom) and 12x property division earnings.

Exhibit 1: RNAV Computation 2008E Value Net profit P/E (MYR m) (MYR m) (x) Construction 81.9 12 983.2 973.8 Property 81.1 12 Trading division 13.2 10 132.4 Toll concessions: Swarna Tollway 103.6 Durgapur 5.1 Panagarh-Palsit 11.2 **AEON Shopping Mall lease** 236.5 Net debt -2007E (331.9)RNAV 2,114.0 213.819 Issued shares (m) RNAV/share (MYR) 9.89 RNAV/share - fully diluted (MYR) 8.55

Note: Dilution includes 51.7m new shares (our previous forecast is 42.5m new shares) from ICPS conversion Source: BNP Paribas estimates

Has track record in horse racing circuits too

Revised net earnings forecast 6.1-9.9% for 2007-09

Target price raised to MYR8.55/share

Excellent scope for valuation upgrade

Based on its outstanding construction order book of MYR3.5b, which represents a significant 2.8x 2006 construction revenue, earnings visibility and growth is already well underpinned through to 2009.

With tremendous scope for upside revision in earnings, we envisage that WCT will be trading at even more attractive valuations. Assuming WCT clinches MYR1b in new construction orders (against our MYR743m assumption), our net earnings for 2007-09 should rise by 3.9-5.9%. Assuming MYR2b of new construction orders (in line with management's guidance) of 50% from local contracts and 50% from the Middle East, our net earnings should be enhanced by 19.3-28.7%. Hence, WCT's P/E for 2009 could potentially fall to just 7.2x.

Potential for 2009 P/E to fall to just 7.2x

Exhibit 2: Sensitivity Analysis						
Year-end 31 Dec	2007E	2008E	2009E			
Base case (MYR743m new construction order in 2007)						
Net profit (MYR m)	116.4	165.0	204.8			
EPS – fully diluted (MYR)	0.465	0.648	0.797			
P/E (x)	15.9	11.4	9.3			

Assuming MYR1b new constru	uction order in 2007		
Net profit (MYR m)	121.3	172.4	217.1
EPS – fully diluted (MYR)	0.4832	0.6756	0.8441
Change (%)	3.9	4.3	5.9
P/E (x)	15.3	11.0	8.8

Assuming MYR2b new construction order in 2007						
Net profit (MYR m)	140.3	201.3	265.3			
EPS – fully diluted (MYR)	0.5547	0.7844	1.0255			
Change (%)	19.3	21.1	28.7			
P/E (x)	13.3	9.4	7.2			

Sources: BNP Paribas estimates

Our sunny skies valuation that assumes up to 16x construction and property division multiples, revised to MYR10.95/share (MYR8.55 target price plus i) and ii) as shown in Exhibit 3 and 4 below) from MYR10.85/share. This suggests as much as 48% upside.

48% upside to sunny skies valuation of MYR10.95/share

Exhibit 3: RNAV Sensitivity To Construct	tion Multiples	
RNAV sensitivity multiple assumption	RNAV/share (MYR)	Change (MYR)
11x	8.24	(0.31)
12x	8.55	_
13x	8.85	0.30
14x	9.16	0.61
15x	9.47	0.92
16x	9.78	1.23 (i)

Source: BNP Paribas estimates

RNAV sensitivity	RNAV/share	Change
multiple assumption	(MYR)	(MYR)
11x	8.24	(0.31)
12x	8.55	_
13x	8.85	0.30
14x	9.16	0.61
15x	9.46	0.91
16x	9.71	1.16 (ii)

Source: BNP Paribas estimates

Exhibit 5: V	/aluation Ma	trix											
				Avg	Mkt cap/				EPS	P/E to	Div		EBITDA
	BBG	Share	Mkt	daily	order		P/E-		CAGR	3-year	yield	ROE	margin
	code	price	сар	turnover	book	2006	2007E	2008E	2006-09E	CAGR	2006	2006	2006
		(MYR)	(USD m)	(USD m)	(x)	(x)	(x)	(x)	(%)	(x)	(%)	(%)	(%)
Gamuda	GAM MK	8.95	2,321	6.0	0.87	42.9	44.3	22.9	41.2	1.1	1.3	7.8	13.4
IJM	IJM MK	8.25	1,162	4.3	0.92	25.6	22.2	17.6	17.0	1.3	1.8	8.3	15.5
WCT Eng *	WCT MK	7.40	464	0.8	0.46	18.2	15.9	11.4	25.6	0.6	1.5	15.6	15.1

^{*} WCT Engineering P/E is based on diluted EPS which is diluted for new shares arising form Redeemable Convertible Preference Shares Source: BNP Paribas estimates

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In the south of the country in Sakhir, 30 mins from the airport

APPENDIX 1

WCT's past and potential F1 track records

Exhibit 1.1: Malaysia F1 Racing Circuit Details (Completed) Year of completion November 1998 No. of laps 55 Circuit length Track length Location 3.5 km away from Kuala Lumpur International Airport

Source: www.f1.com

Exhibit 1.2: Bahrain F1 Racing Circuit Details (Completed)					
Year of completion	March 2004				
No. of laps	57				
Circuit length	308.238 km				

Track length 5.412 km

Source: www.f1.com

Location

Exhibit 1.3: Abu Dhabi F1 Racing Circuit Details (Potential Project For WCT)

 No. of laps
 56

 Circuit length:
 309 km

 Lap time
 1min 38sec

 No. of corners
 20

 Top speed
 320 km/h

 Average speed
 200 km/h

 Size
 2,550 hectare, located on Yas Island, on the east coast of Abu Dhabi

Sources: www.f1.com and www.abudhabigp.com

FINANCIAL STATEMENTS

WCT Engineering

Profit and Loss (MYR m)					
Year Ending December	2005A	2006A	2007E	2008E	2009E
Revenue	816	1,370	1,796	2,018	2,362
Cost of sales ex depreciation					
Gross profit ex depreciation	816	1,370	1,796	2,018	2,362
Other operating income	(000)	- (4.400)	(4.500)	(4.050)	(4.004)
Operating costs	(662)	(1,163)	(1,520)	(1,652)	(1,901)
Operating EBITDA	154	207	276	367	461
Depreciation	(26)	(38)	(60)	(85)	(109)
Goodwill amortisation	400	400	-	-	-
Operating EBIT	128	169	216	282	353
Net financing costs	(24)	(23)	(20)	(21)	(20)
Associates	26	4	12	32	6
Recurring non operating income	(1)	(0)	-	-	-
Non recurring items	400	450			220
Profit before tax Tax	129	150	208	294	339
	(34) 95	(35)	(56)	(76)	(88)
Profit after tax		115	152	217	251
Minority interests	(14)	(27)	(35)	(52)	(46)
Preferred dividends	-	-	-	-	-
Other items	- 04		446		205
Reported net profit	81	88	116	165	205
Non recurring items & goodwill (net) Recurring net profit	- 81	- 88	116	165	205
Per share (MYR)					
Recurring EPS *	0.38	0.41	0.46	0.65	0.80
Reported EPS	0.38	0.41	0.40	0.03	0.80
DPS	0.30	0.41	0.34	0.17	0.90
	0.21	0.11	0.12	0.12	0.13
Growth					
Revenue (%)	2.5	67.8	31.1	12.4	17.0
Operating EBITDA (%)	23.0	34.1	33.4	32.9	25.9
Operating EBIT (%)	8.4	32.1	27.8	30.5	25.2
Recurring EPS (%)	(14.0)	8.2	14.3	39.3	23.1
Reported EPS (%)	150.1	8.0	32.2	41.7	24.1
Operating performance					
Gross margin inc depreciation (%)	na	na	na	na	na
Operating EBITDA margin (%)	18.9	15.1	15.4	18.2	19.5
Operating EBIT margin (%)	15.7	12.3	12.0	14.0	14.9
Net margin (%)	10.0	6.4	6.5	8.2	8.7
Effective tax rate (%)	26.4	23.1	27.0	26.0	26.0
Dividend payout on recurring profit (%)	56.8	26.5	24.8	18.9	15.8
Interest cover (x)	6.4	7.4	11.2	15.2	17.6
Inventory days	na	na	na	na	na
Debtor days	173.7	153.6	173.5	186.0	182.5
Creditor days	na	na	na	na	na
Operating ROIC (%)	15.5	14.9	15.1	16.8	18.5
Operating ROIC - WACC (%)	5.8	5.2	5.4	7.1	8.8
ROIC (%)	15.8	13.5	14.5	17.1	17.1
ROIC - WACC (%)	6.1	3.8	4.9	7.4	7.4
ROE (%)	16.9	15.6	18.3	21.6	22.5
ROA (%)	7.7	6.9	7.0	8.8	9.1
* Pre exceptional, pre-goodwill and fully of	liluted				

Strong EPS growth led by record MYR3.5b outstanding construction order book and growing property earnings

Revenue By Division (MYR m) 2005A 2006A 2008E 2009E 2007E Engineering & Construction 1,536 1,049 1,455 1,401 465 28 103 125 86 113 321 229 Property development 233 467 655 Property & investment holding 3 5 4 37 47

Our new order book replenishment assumption is conservative

Sources: WCT Engineering; BNP Paribas estimates

Several new property projects underpin robust revenue

2005A	2006A	2007E	2008E	2009E	
81	88	116	165	205	
	38	60		109	
` ,		` '		` ,	
					Improving free cash
(8)	(207)	(220)	(250)	(200)	
(44)	40	- (0)	- 42	75 -	flow supports higher
		(0)	13	/5 `	dividends
		(25)	(26)	(27)	
(40)	, ,	(23)	(20)	(21)	
(56)		(25)	(13)	18	
		(23)	(13)		
		(104)	(88)	(40)	
		(120)	(,		
(0.4-)					
` ,					
(0.05)	0.21	(0.00)	0.06	0.35	
		_			
696	1,146				
			(1,156)	(1,329)	
			964		
	962	1,102	1,312	1,433	
(6)	-	-	-	-	
-	-	-	-	-	
	_	_			
799	1,054	1,206	1,448	1,576	
(345)	(392)	(263)	(162)	(170)	
133	300	251	212	209	
365	373	324	282	251	
152	281	312	332	290	
10	8	8	8	8	
-	9	9	9	9	
534	594	679	849	972	
102	162	198	250	296	
799	1,054	1,206	1,448	1,576	
ck which is be	ing treated a	s debt			
2.50	2.78	3.17	3.97	4.55	
2.53	2.78	3.17	3.97	4.55	
24.0	37.1	35.6	30.2	22.9 -	Budist
9.5	12.5	12.3	12.0	9.4	Declining net gearing
1.8	1.4	1.3		1.2	
0.5	3.0	1.0	1.6	4.7	
2005A	2006A	2007E	2008E	2009E	
19.7	18.2	15.9	11.4	9.3	
22.7	21.0	18.4	13.2	10.7	
19.4	18.0	13.6	9.6	7.7	
2.9	1.5	1.6	1.7	1.7	
neg	6.1	8.5	5.4	5.4	
neg	34.4	neg	122.5	21.0	
3.0	2.7	2.3	1.9	1.6	
2.9	2.7	2.3	1.9	1.6	
		7.2	5.3	4.6	
	9.1				
8.9	9.1 10.3				
8.9 10.1	10.3	8.0	5.9	5.2	
8.9					
	81 26 (12) (131) (35) 32 (8) - (11) 1 (46) - (56) 69 83 96 (459) 237 436 673 (6) - 105 27 799 (345) 133 365 152 10 - 534 102 799 ck which is be 2.50 2.53 24.0 9.5 1.8 0.5 2005A	81 88 26 38 (12) 23 (131) 110 (35) 259 32 (7) (8) (207) (11) 46 1 54 (46) (23) (56) 77 69 4 83 (24) 96 57 (0.17) 1.21 (0.05) 0.21 (0.05)	81 88 116 26 38 60 (12) 23 23 (131) 110 (14) (35) 259 185 32 (7) 35 (8) (207) (220) (11) 46 (0) 1 54 (46) (23) (25) (56) 77 (25) 69 4 83 (24) (104) 96 57 (129) (0.17) 1.21 0.87 (0.05) 0.21 (0.00) 2005A 2006A 2007E 696 1,146 1,381 (459) (794) (1,064) 237 352 317 436 611 785 673 962 1,102 (6) 105 58 70 27 34 34 799 1,054 1,206 (345) (392) (263) 133 300 251 365 373 324 152 281 312 10 8 8 - 9 9 534 594 679 102 162 198 799 1,054 1,206 ck which is being treated as debt 2.50 2.78 3.17 24.0 37.1 35.6 9.5 12.5 12.3 1.8 1.4 1.3 0.5 3.0 1.0 2005A 2006A 2007E	81 88 116 165 26 38 60 85 (12) 23 23 20 (131) 110 (14) 24 (35) 259 185 293 32 (7) 35 (30) (8) (207) (220) (250)	81 88 116 165 205 26 38 60 85 109 (12) 23 23 20 39 (131) 110 (14) 24 (61) (35) 259 185 293 291 32 (7) 35 (30) (16) (8) (207) (220) (250) (200)

Sources: WCT Engineering; BNP Paribas estimates

Cash Flow (MYR m)

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7 JUNE 2007

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*In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

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