Malaysia

Company Focus

DBS Group Research. Equity

3 Dec 2007

Buy RM7.95 KLCI: 1,374.32

Price Target: 12 months RM 9.10 (Prev RM 9.10)

Reason for Report: VGO for remaining shares in 65%-

owned WCT Land

Potential Catalyst: New construction and infrastructure

projects

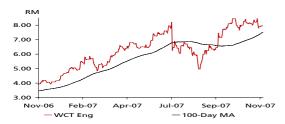
ANALYST

Wong Ming Tek 603 2711 0956 mingtek@hwangdbsvickers.com.my

FORECASTS AND VALUATION

FY Dec (RM m)	2006A	2007F	2008F	2009F
Turnover	1,400.4	3,052.7	4,796.8	5,580.6
EBITDA	243.0	372.8	466.1	513.9
Pre-tax Profit	149.8	233.8	304.0	361.0
Net Profit	88.1	129.5	177.6	214.4
Net Pft (Pre Ex.)	88.1	129.5	177.6	214.4
EPS (sen)	41.5	38.5	52.9	59.3
EPS Pre Ex. (sen)	41.5	38.5	52.9	59.3
EPS Gth Pre Ex (%)	8	(7)	37	12
Diluted EPS (sen)	41.5	38.5	52.9	59.3
Net DPS (sen)	10.8	11.0	11.1	11.3
BVPer Share (sen)	277.1	225.8	273.1	332.5
PE (X)	19.2	20.6	15.0	13.4
PE Pre Ex. (X)	19.2	20.6	15.0	13.4
P/Cash Flow (X)	10.3	10.9	8.6	8.1
EV/EBITDA (X)	8.7	8.2	6.6	6.1
Net Div Yield (%)	1.4	1.4	1.4	1.4
P/Book Value (X)	2.9	3.5	2.9	2.4
Net Debt/Equity (X)	0.4	0.2	0.1	CASH
ROAE (%)	15.6	20.2	23.3	23.2

SHARE PRICE CHART



AT A GLANCE

Issued Capital (m shrs)	321
Mkt. Cap (RMm/US\$m)	2,555 / 758
Major Shareholders	
WCT Capital (%)	25.0
Employees Provident Fund (%)	13.6
Free Float (%)	61.4
Avg. Daily Vol.('000)	677

Earnings Rev (%): 2007: - 2008: Consensus Net Profit: 2007:RM129.1m 2008:RM216.2m
Variance vs Cons (%): 2007: - 2008: -17.9

Sector: Construction

Bloomberg/Reuters Code: WCT MK/WCTE.KL

Principal Business: Construction, property development

and operation of toll roads

www.dbsvickers.com

Refer to important disclosures at the end of this report

WCT Engineering

For the greater good

- > Story: WCT Engineering (WCTE) has extended a voluntary general offer (VGO) to acquire the remaining 35% stake in WCT Land (WCTL) it does not already own at the offer price of RM2.09/WCTL share on the basis of 0.524 WCTE share (after WCTE's earlier proposed 1-for-1 bonus issue) issued at RM3.985 for every WCTL share held.
- ➤ **Point:** We are positive on the proposal, as it would: (i) allow WCTE to consolidate more of WCTL earnings at a fair cost. At RM2.09, the offer prices WCTL at 14.7x estimated WCTL FY08 earnings. The issue of new WCTE shares dilutes our estimated RNAV of RM9.11/share marginally by 1% to RM9.01. Our FY08 EPS is only diluted by 0.3%; and (ii) result in more efficient management of WCTL. In our opinion, the VGO has a high chance of success.
- ➤ Relevance: We maintain our Buy call and RM9.10 RNAV-based price target on WCTE. With the structure of the share swap, WCTL shareholders will have the option of riding on the potential appreciation in WCTE shares resulting from the buoyant prospects in the improved construction business domestically and overseas.

Also for WCTL convertibles. The VGO is also for WCTE to acquire WCTL Convertible Redeemable Debt Securities (CRDS) from minorities. The offer for each CRDS (convertible into 2 WCTL shares) is equivalent to the offer for two WCTL shares (ie basis of 0.524 WCTE share for every WCTL share held). WCTL contributes c.29% of Group net profit.

Cheapest entry into WCTE. CRDS A is listed on the Bursa Malaysia. Assuming the VGO is implemented, this would be the cheapest entry into WCTE. CRDS A is currently trading RM3.40. Each CRDS A allows conversion into 2 WCTL shares valued at RM4.18.

We believe the pricing is fair. The offer price of RM2.09/WCTL is only at a 4% premium to market price of RM2.01. From the offer for the remaining 35% stake in WCTL's existing shares at RM2.09, the cost is RM247.5m versus the market value of RM238.0m. The expected cost for the CRDS is RM5.3m versus the market value of RM5.1m (Please refer to Fig 1).

Expect minimal conversion from WCTL. Each WCTL CRDS, issued in Aug 04, is convertible into 2 WCTL shares on the maturity date in Aug 09. WCTL has an option to redeem all CRDS 3.5 years from issue (Feb 08) at 100% of nominal value. If WCTL exercises the early redemption option, the conversion feature is accelerated and allows CRDS holders to convert. We understand c.RM60m of CRDS (45% of CRDS and we estimate 98% of CRDS not already owned by WCTE) was sold by WCTE to an institutional investor with an agreement that it would not be converted and with a buyback option. As a result, we do not expect WCTE shares to be issued for this portion of the CRDS. We estimate c.1.3m new WCTE shares to be issued for the WCTL shares that can be converted from the CRDS.



Company Focus

Buyback agreement on CRDS points to potentially high stake. We expect WCTE to buy back the CRDS sold to the institutional investor. This portion of CRDS bought back could potentially be converted into WCTL shares by WCTE in the event that the latter does not secure enough acceptances from the VGO. If WCTE converts this CRDS portion into WCTL shares, WCTE's stake in WCTL increases to 75.5% from 64.8% currently.

More efficient management. The successful completion will result in more efficient management of WCTL. Transactions between the two listed companies are considered Related Party Transactions, many requiring shareholder approvals. The management of WCTE is not allowed to be active in WCTL.

The exercise is scheduled for completion by 1H08. The announcement stated that WCTE does not intend to maintain the listing status of WCTL, if WCTL does not comply with the shareholding spread requirement.

Figure 1: Summary of offer for WCTL securities that WCTE does not already own

_	•		•	
Securities	Number of shares/ nominal value	Offer price (RM)	Number of WCTE to be issued (after earlier proposed 1-for-1 bonus issue for WCTE shares)	Total (RM)
WCTL shares	118.4	2.09	62.1	247.5
CRDS A	0.5	4.18	0.5*	2.1
CRDS B	0.8	4.18	0.8	3.2
Total			63.4	252.8

^{*}We understand 60m of CRDS A sold to institutional investor with agreement that it will not be converted. As a result, estimated number of WCTE shares to be issued for CRDS A & B is only 1.3m. Total nominal value of CRDS A is RM120m. WCTE already owns 59.5m CRDS A (49.6% of total) and 11.2m CRDS B (93.7%). Source: Company, HwangDBS Vickers Research

Figure 2: Impact to RNAV calculation

	Base case	VGO 1	VGO 2
RNAV (RMm)	3,059.8	3,312.8	3,317.8
Increase in RNAV (RMm)	-	253.0	5.1
Number of shares	336.0	367.1	368.4
Increase in number of shares	-	31.1	1.3
RNAV/share (RM)	9.11	9.02	9.01
Change in RNAV/sh (%)		(0.9)	(1.1)

^{*}Base case assumes partial conversion of ICPS

Source: HwangDBS Vickers Research

Figure 3: Impact to EPS

3 1	
Current WCTE Net Profit FY08F (RMm)	177.6
Add profit (RMm)	16.2
New Net Profit FY08F (RMm)	193.8
Current WCTE share base (m)	336.0
Add shares (m) – before 1-for-1 bonus issue	31.7
New share base (m)	367.7
Current EPS (sen)	52.9
New EPS (sen)	52.7
Dilution (%)	(0.3)
Source: HwangDBS Vickers Research	

^{**}VGO 1: Accounts for additional profit in WCTL from reduction in minority interest from VGO on existing ordinary shares of WCTL

^{***}VGO 2: Accounts for added value of WCTL shares if WCTL CRDS converted at current market price. This is for WCTL CRDS which is not part of the 60m CRDS sold to a institutional investor.



Company Focus WCT Engineering

Figure 4: RNAV calculation

Division	Net profit	Multiple	Value
	(RMm)	(x)	(RMm)
Engineering & others	124	19.0	2,349.5
Property	47	15.0	710.3
Total			3,059.8
Share base			336.0
RNAV/share			9.11
Implied FY08 PE (x)			17.2

Source: HwangDBS Vickers Research

Company Focus

WCT Engineering

Income Statement (RM m)

FY Dec	2006A	2007F	2008F	2009F
Turnover	1,400.4	3,052.7	4,796.8	5,580.6
Cost of Goods Sold	(1,189.1)	(2,727.5)	(4,313.8)	(4,996.8)
Gross Profit	211.2	325.2	482.9	583.8
Other Opg (Exp)/Inc	(51.9)	(94.0)	(190.5)	(231.6)
EBIT	159.3	231.2	292.5	352.3
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0
Associates & JV Inc	4.3	13.4	21.1	9.6
Net Interest (Exp)/Inc	(13.7)	(10.9)	(9.6)	(8.0)
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0
Pre-tax Profit	149.8	233.8	304.0	361.0
Tax	(34.6)	(40.0)	(38.3)	(38.5)
Minority Interest	(27.1)	(64.4)	(88.1)	(108.1)
Preference Dividend	0.0	0.0	0.0	0.0
Net Profit	88.1	129.5	177.6	214.4
Net profit before Except.	88.1	129.5	177.6	214.4
EBITDA	243.0	372.8	466.1	513.9
Sales Gth (%)	71.6	118.0	57.1	16.3
EBITDA Gth (%)	40.5	53.4	25.0	10.3
EBIT Gth (%)	31.2	45.2	26.5	20.4
Effective Tax Rate (%)	23.1	17.1	12.6	10.7

Balance Sheet (RM m)

FY Dec	2006A	2007F	2008F	2009F
Net Fixed Assets	515.4	662.3	759.7	757.7
Invts in Assocs & JVs	58.0	71.4	92.5	102.1
Other LT Assets	129.0	129.0	129.0	129.0
Cash & ST Invts	432.0	658.3	805.1	1,145.8
Other Current Assets	1,140.0	1,810.5	2,544.7	2,874.7
Total Assets	2,274.4	3,331.5	4,331.1	5,009.3
ST Debt	334.0	334.0	334.0	334.0
Other Current Liab	794.1	1,580.4	2,267.3	2,576.0
LT Debt	372.8	482.8	562.8	642.8
Other LT Liabilities	17.3	17.3	17.3	17.3
Shareholder's Equity	593.7	690.2	834.8	1,016.2
Minority Interests	162.5	226.8	315.0	423.0
Total Cap. & Liab.	2,274.4	3,331.5	4,331.1	5,009.3
Non-Cash Wkg. Cap	345.9	230.1	277.5	298.7
Net Cash/(Debt)	(274.8)	(158.4)	(91.6)	169.1

Cash Flow Statement (RM m)

FY Dec	2006A	2007F	2008F	2009F
Pre-Tax Profit	149.8	233.8	304.0	361.0
Dep. & Amort.	79.4	128.2	152.5	152.0
Tax Paid	(32.9)	(40.0)	(38.3)	(38.5)
Assoc. & JV Inc/(loss)	(4.3)	(13.4)	(21.1)	(9.6)
Non-Cash Wkg.Cap.	33.1	115.8	(47.3)	(21.3)
Other Operating CF	27.3	31.6	36.9	42.7
Net Operating CF	252.5	455.9	386.8	486.4
Capital Exp.(net)	(42.6)	(275.0)	(250.0)	(150.0)
Other Invts.(net)	0.0	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	0.0	0.0	0.0
Div from Assoc & JV	0.0	0.0	0.0	0.0
Other Investing CF	(109.7)	0.0	0.0	0.0
Net Investing CF	(152.4)	(275.0)	(250.0)	(150.0)
Div Paid	(23.0)	(33.0)	(33.0)	(33.0)
Chg in Gross Debt	(24.3)	110.0	80.0	80.0
Capital Issues	3.7	0.0	0.0	0.0
Other Financing CF	(9.8)	(31.6)	(36.9)	(42.7)
Net Financing CF	(53.4)	45.4	10.1	4.3
Net Cashflow	46.8	226.3	146.8	340.7

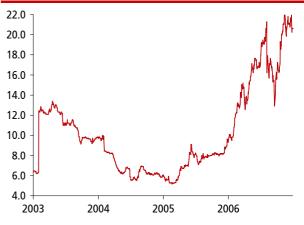
Rates & Ratios

nates a natios				
FY Dec	2006A	2007F	2008F	2009F
Gross Margin (%)	15.1	10.7	10.1	10.5
EBITDA Margin (%)	17.4	12.2	9.7	9.2
EBIT Margin (%)	11.4	7.6	6.1	6.3
Net Profit Margin (%)	6.3	4.2	3.7	3.8
ROAE (%)	15.6	20.2	23.3	23.2
ROA (%)	4.5	4.6	4.6	4.6
ROCE (%)	14.1	18.2	22.1	23.5
Div Payout Ratio (%)	26.3	25.8	19.1	16.0
Interest Cover (x)	11.6	21.3	30.6	416.8
Debtors Turn (avg days)	150.2	129.4	136.4	152.0
Creditors Turn (avg days)	189.7	159.7	160.6	173.5
Inventory Turn (avg days)	70.6	39.4	24.3	21.0
Current Ratio (x)	1.4	1.3	1.3	1.4
Quick Ratio (x)	1.1	1.1	1.2	1.3
Net Debt/Equity (X)	0.4	0.2	0.1	CASH
Capex to Debt (%)	6.0	33.7	27.9	15.4
N.Cash/(Debt)PS (sen)	(128.2)	(51.8)	(30.0)	55.3
Opg CFPS (sen)	103.3	101.2	129.2	140.3
Free CFPS (sen)	98.8	53.9	40.7	93.0

Quarterly / Interim Income Statement (RM m)

FY Dec	3Q2006	4Q2006	1Q2007	2Q2007
Turnover	416.3	585.1	550.7	768.3
Cost of Goods Sold	(368.3)	(521.4)	(493.9)	(674.1)
Gross Profit	48.0	63.7	56.8	94.3
Other Oper. (Exp)/Inc	(4.1)	(9.1)	(6.2)	(6.3)
EBIT	43.9	54.6	50.6	88.0
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0
Associates & JV Inc	1.5	1.9	1.6	1.9
Net Interest (Exp)/Inc	(6.9)	(6.7)	(5.9)	(6.4)
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0
Pre-tax Profit	38.5	49.8	46.3	83.5
Tax	(4.8)	(12.7)	(9.1)	(23.2)
Minority Interest	(11.7)	(8.8)	(10.0)	(27.6)
Net Profit	22.0	28.3	27.2	33.8
Net profit bef Except.	22.0	28.3	27.2	32.7
Sales Gth (%)	90.3	40.5	(5.9)	39.5
EBIT Gth (%)	33.2	24.5	(7.3)	73.9
Gross Margins (%)	11.5	10.9	10.3	12.3
EBIT Margins (%)	10.5	9.3	9.2	11.5

PE Chart (x)





Company Focus

WCT Engineering

DBSV recommendations are based an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (0-15% total return over the next 12 months for small caps, 0-10% for large caps)

FULLY VALUED (negative total return i.e. > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame)

* Share price appreciation + dividends

DBS Vickers Research is available on the following electronic platforms: DBS Vickers (www.dbsvresearch.com); Thomson (www.thomson.com/financial); Factset (www.factset.com); Reuters (www.rbr.reuters.com); Capital IQ (www.capitaliq.com) and Bloomberg (DBSR GO). For access, please contact your DBSV salesperson.

In Singapore, this research report may only be distributed to Institutional Investors as defined in the Securities and Futures Act, Chapter 289 of Singapore.

ANALYST CERTIFICATION

The research analyst primarily responsible for the content of this research report, in part or in whole certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst also certifies that no part of his/her compensation was, is, or will be, directly, or indirectly, related to specific recommendations or views expressed in this report.

This document is published by DBS Vickers Research (Singapore) Pte Ltd ("DBSVR"), a direct wholly-owned subsidiary of DBS Vickers Securities (Singapore) Pte Ltd ("DBSVS") and an indirect wholly-owned subsidiary of DBS Vickers Securities Holdings Pte Ltd ("DBSVH"). The research is based on information obtained from sources believed to be reliable, but we do not make any representation or warranty as to its accuracy, completeness or correctness. Opinions expressed are subject to change without notice. This document is prepared for general circulation. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees, who should obtain separate legal or financial advice. DBSVR accepts no liability whatsoever for any direct or consequential loss arising from any use of this document or further communication given in relation to this document. This document is not to be construed as an offer or a solicitation of an offer to buy or sell any securities. DBS Vickers Securities Holdings Pte Ltd is a wholly-owned subsidiary of DBS Bank Ltd. DBS Bank Ltd along with its affiliates and/or persons associated with any of them may from time to time have interests in the securities mentioned in this document. DBSVR, DBSVS, DBS Bank Ltd and their associates, their directors, and/or employees may have positions in, and may effect transactions in securities mentioned herein and may also perform or seek to perform broking, investment banking and other banking services for these companies. DBSVR, DBSVS, DBS Bank Ltd and/or other affiliates of DBS Vickers Securities (USA) Inc ("DBSVUSA"), a U.S.-registered broker-dealer, may beneficially own a total of 1% or more of any class of common equity securities of the subject company mentioned in this document. DBSVR, DBSVS, DBS Bank Ltd and/or other affiliates of DBSVUSA may, within the past 12 months, have received compensation and/or within the next 3 months seek to obtain compensation for investment banking services from the subject company. DBSVUSA does not have its own investment banking or research department, nor has it participated in any investment banking transaction as a manager or co-manager in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this document should contact DBSVUSA exclusively. DBS Vickers Securities (UK) Ltd is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Services Authority. Research distributed in the UK is intended only for institutional clients.